

**STATE OF NEW HAMPSHIRE**  
**DEPARTMENT OF NATURAL AND CULTURAL RESOURCES**  
**DIVISION OF PARKS AND RECREATION - FINANCIAL REPORT**  
**FISCAL YEAR 2018**  
**Overview**

Fiscal year 2018 was a year of continued revenue growth for our Park system seeing a 2% increase over 2017. It was also a year dedicated to a heightened focus on infrastructure investment across the park system. This resulted in a net revenue draw from the Parks fund of (\$57k). With the healthy growth of the Park Fund over the last 8 years totaling over \$7.5 million, this modest decrease to the fund in 2018 demonstrates incrementally, the intended use of this fund over the next 5 years as we move forward with a new strategic commitment to expansion and improvement initiatives. We firmly believe that this new investment strategy will broaden revenue growth opportunities for the future and continue to enhance the quality of the recreation experience enjoyed by our tourist and citizens.

Parks operates under a self-funding model and an All Funds approach as directed by RSA **216-A:3-g Fees for Park System**. This approach allows the park system to maximize resources from our most successful operations for the broader good of the entire system. With an All Funds approach, revenue is earned across all business units with a focus on managing spending to generate revenue while always seeking to reduce costs in both the short and long term. Of course, we are also continually striving to provide stewardship of natural resources and infrastructure and an outstanding experience for our visitors.

Parks' success is heavily dependent on weather conditions. For Fiscal Year 2018, weather was generally favorable to outdoor recreation. However, we are always cautious. Analysis has indicated that rain will reduce revenue from 25 percent to 45 percent at beaches and campgrounds. In fact, a 20 percent increase in rainy days could impact day use income by \$1.8 million. By statute, the parks account in the Parks Fund must maintain a \$1.5 million balance to account for potential weather impacts.

The underlying strength of the self-funding model and All Funds approach is that revenue generated from enterprise parks is invested for the benefit of the entire State Park System. There are 93 parks in the park system. Parks fund revenue is generated at 49 of the parks. However, only 26 show a positive cash flow. These income-generating parks support the whole of the state park systems operations and administration. Parks that showed strong net revenue include the Flume, \$2,483k; Lafayette, \$561k; Hampton South Beach, \$461k; Pawtuckaway, \$501k; White Lake, \$162k; Monadnock, \$166k and Echo Lake, \$173k.

The traditional major park accounts are summarized in the following table. These self-supporting activities are tracked individually by accounting units. However, there are operational and financial areas of overlap. Costs are allocated relative to the corresponding source of revenue within the various business units to evaluate financial performance. Deferred revenue is included to reflect this liability and the impact on the overall balance.

State Parks Fund - RSA 216-A:3-i	Balance 07/01/17	Revenues	Expenditures	Unadjusted Net Income	Encumbered & Closing Adj **	Transfers *	Adjusted Net Income	Balance 06/30/18
Park Operations & Admin	5,428,012	12,297,282	(14,039,840)	(1,742,558)		1,696,841	(56,983)	5,371,029
Hampton Meters Operating	0	2,362,122	(329,752)	2,032,370	(135,529)	(1,896,841)	0	0
<b>Total Parks Account</b>	<b>5,428,012</b>	<b>14,659,404</b>	<b>(14,369,592)</b>	<b>289,812</b>	<b>(135,529)</b>	<b>(200,000)</b>	<b>(56,983)</b>	<b>5,371,029</b>
Park Operations Encumbered	(169,291)			0	(983,828)		(983,828)	(1,153,119)
<b>Total Parks Account - Net of Encumbered Funds</b>	<b>5,258,721</b>	<b>14,659,404</b>	<b>(14,369,592)</b>	<b>289,812</b>	<b>(1,119,357)</b>	<b>(200,000)</b>	<b>(1,040,811)</b>	<b>4,217,910</b>
State Ski Area Account - (Cannon Operating)	244,190	8,104,930	(7,935,266)	169,664	63,973		233,637	477,827
<b>State Parks Fund - Net Total</b>	<b>5,502,911</b>	<b>22,764,334</b>	<b>(22,304,858)</b>	<b>459,476</b>	<b>(1,055,384)</b>	<b>(200,000)</b>	<b>(807,174)</b>	<b>4,695,737</b>
Deferred Revenue - Parks and Ski****		(2,575,618)						(2,575,618)
<b>State Parks Fund - Net of Deferred Revenue</b>	<b>5,502,911</b>	<b>20,188,716</b>	<b>(22,304,858)</b>	<b>459,476</b>	<b>(1,055,384)</b>	<b>(200,000)</b>	<b>(807,174)</b>	<b>2,120,119</b>
<b>Other Park System Funds</b>								
Hampton Meters Capital - RSA 216:3, IV	143,070		(137,508)	(137,508)		200,000	62,492	205,562
Cannon Capital - RSA 12-A:29-c	(425,907)	623,586	(541,654)	81,932			81,932	(343,975)
Mt Washington Fund - RSA 227-B:9	285,742	1,952,035	(1,709,740)	242,295	22,077		264,372	550,114
Historic Sites - RSA 12-A:10-f ***	(22,175)	57,738	(55,926)	1,812	27,149		28,961	6,786
<b>Total Other Park System Funds</b>	<b>(19,270)</b>	<b>2,633,359</b>	<b>(2,444,828)</b>	<b>188,531</b>	<b>49,226</b>	<b>200,000</b>	<b>437,757</b>	<b>418,487</b>
<b>Total All Funds</b>	<b>5,652,932</b>	<b>25,397,693</b>	<b>(24,749,686)</b>	<b>648,007</b>	<b>(22,330)</b>	<b>0</b>	<b>614,411</b>	<b>6,267,343</b>
<b>Net Total Funds Less Encumbered and Deferred Revenue</b>	<b>5,483,641</b>	<b>22,822,075</b>	<b>(24,749,686)</b>	<b>648,007</b>	<b>(1,006,158)</b>	<b>0</b>	<b>(369,417)</b>	<b>2,538,606</b>

\* **Park Fund Transfers In:** \$1,696,841 from Hampton Meters.

\* **Hampton Meters Operating Transfers Out:** \$1,696,841 to Park Fund; \$200,000 to Hampton Meters Capital. Net transfer into the Park Fund reflects costs of operating the meters only. Costs of lifeguards, trash collection, beach raking, bathroom cleaning, and maintenance are appropriated in Service Park Operations. .

\*\*\*Represents cumulative impact of encumbered obligations carried forward from FY17 with new obligations at the end of FY18 combined with adjustments for reconciliation between estimated revenue and appropriation budgets where applicable.

\*\*\*Historic Sites are General Funded under the Commissioner's Office but are also supported by the Parks Fund

\*\*\*\*Deferred revenue includes obligations to provide services in FY 2018 and includes \$978,064 of FY 2018 season's ski pass sales and \$1,597,554 of prepaid camping for FY 2018.

Park concessions continued to post favorable revenue for the parks system 2018. Net park concessions revenue transferred into the Park Fund was \$671k on \$2.5 million in sales. The keys to success were focusing on core commitment areas consisting of price, product mix, quality, and presentation. Additionally, expanding the boat rental program, improving our ability to meet the demand for firewood (while addressing quarantines), and increasing parks branded products are three major initiatives that helped drive positive results.

Hampton Meter Fund revenue came in at nearly \$2.4 million. This reflects a substantial increase of 15% over the prior year. The investment in facilities, expanding services, and a focus on customer service, combined with good weather, continues to attract more visitors to the beach. The net result is a continued positive economic impact on the local tourism economy in the region. To help meet the needs of the public, we continued extended operations through the shoulder months of April and October, offering an off season rate of \$1 per hour, kept bathrooms open in the winter, and plowed the sidewalks and parking lots to serve winter visitors and local residents.

Relative to the Hampton Beach Capital Improvement Fund established under Chapter 187 L'2012 (SB 324) the amount transferred to this fund from the Hampton Meter Fund is capped at \$200k per year. The remaining net revenue in the Meter Fund of \$1.7 million was transferred to the Park Fund.

While Mount Washington’s combined concession sales and lease gross revenue into the Mount Washington Fund reached a record \$1.95 million, overall expenditures were held to a modest increase of \$28k from 2017 resulting in the Mount Washington Fund balance growing by \$265k. In FY 18, the state paid the seventh of ten annual payments of \$212k to Dartmouth College for the purchase of land and building at the summit. Since 2012, the fund has assumed the cost of full time staff, which had been previously charged to the Parks Fund.

Cannon Mountain’s winter season showed consistent growth despite abnormal seasonal temperatures such as the December sub-zero cold snap that lingered over New England. By holding down costs, Cannon was able to finish posting net revenue gain of \$234k, marking its ninth out of 11 years of positive revenue. Cannon once again received the 2018 WMUR Viewer’s Choice Award for NH’s #1 ski area.

The following table details a 10- year history of worker’s compensation expense for both Cannon Mountain and Park Operations. In 2018, Cannon’s workers compensation expenses decreased with a total of \$388k for the year.

<b>STATE OF NH - DEPARTMENT OF NATURAL &amp; CULTURAL RESOURCES (DNCR)</b>										
<b>WORKERS COMPENSATION - FISCAL YEARS 2009 -2018</b>										
	<b>FY 09</b>	<b>FY 10</b>	<b>FY 11</b>	<b>FY 12</b>	<b>FY 13</b>	<b>FY 14</b>	<b>FY 15</b>	<b>FY 16</b>	<b>FY 17</b>	<b>FY 18</b>
<b>Parks</b>	36,928	138,282	214,971	126,699	57,401	74,797	171,029	190,233	164,829	96,330
<b>Cannon</b>	56,643	96,723	145,389	313,165	35,043	624,724	342,198	34,884	428,618	291,812
<b>Total</b>	<b>\$93,571</b>	<b>\$235,005</b>	<b>\$360,360</b>	<b>\$439,864</b>	<b>\$92,444</b>	<b>\$699,521</b>	<b>\$513,227</b>	<b>\$225,117</b>	<b>\$593,447</b>	<b>\$388,142</b>

As part of the State's energy efficiency initiative via RSA 21-l:19-d energy performance contracting, Cannon Mountain in partnership with the Department of Administrative Services, established energy savings cost measures to improve infrastructure and create substantial energy efficiency savings. Now fully implemented for FY18 season, Cannon is producing more snow with less energy. Thanks to the success of this initiative, Cannon Mountain received the 2017 New Hampshire Governor's Award for Energy Efficiency.

In summary, New Hampshire's State Park System continues to improve across all fronts. This is due to the support of the State's elected officials, our partners, volunteers, dedicated staff and the support of other state agencies and local communities.

We continue to be well positioned to provide the best possible experience to our citizens and the many visitors to the State!

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF NATURAL AND CULTURAL RESOURCES  
DIVISION OF PARKS AND RECREATION  
PARK SUMMARY - 2018

Description	Parks Fund						Historic	Mt Wash
	Operations 3720	Fund Account 3702	Admin 3701	Subtotal	Concessions 3722	Total	Sites 5312	State Park 3742
<b>Beg Balance*</b>	115,382	5,428,012	40,026	5,583,420	33,580	5,617,000	(22,175)	285,742
<b>Additions</b>								
<b>Revenues</b>								
Camping		3,607,796		3,607,796		3,607,796		
Admission		5,318,755		5,318,755		5,318,755	26,671	
Ski Revenue		102,470		102,470		102,470		
Seacoast Parking Meters		260,441		260,441		260,441		
Concessions / Snow Sports		18,935		18,935	2,496,090	2,515,025	15,122	1,952,035
Other		166,654		166,654		166,654	15,945	
Leases		326,143		326,143		326,143		
<b>Total Revenue</b>	-	<b>9,801,193</b>	-	<b>9,801,193</b>	<b>2,496,090</b>	<b>12,297,283</b>	<b>57,738</b>	<b>1,952,035</b>
Less Cost of Goods Sold				-	(1,209,876)	(1,209,876)		(392,026)
<b>Net Revenues</b>	-	<b>9,801,193</b>	-	<b>9,801,193</b>	<b>1,286,214</b>	<b>11,087,407</b>	<b>57,738</b>	<b>1,560,009</b>
<b>Transfers</b>								
Parks Revenue Allocation	10,409,343	(12,226,353)	1,817,010			-		
Hampton Transfers		1,696,841		1,696,841		1,696,841		
Cannon Transfers to Parks (HB 2)		-		-		-		
Concessions Transfers		671,337		671,337	(671,337)	-		
Fish & Game Transfer						-		
General Fund Share						-		
Total Transfers	10,409,343	(9,858,175)	1,817,010	2,368,178	(671,337)	1,696,841		-
<b>Total Additions</b>	<b>10,409,343</b>	<b>(56,982)</b>	<b>1,817,010</b>	<b>12,169,371</b>	<b>614,877</b>	<b>12,784,248</b>	<b>57,738</b>	<b>1,560,009</b>
<b>Decreases</b>								
<b>Expenditures</b>								
Full Time Salaries (010,011)	1,028,026		694,010	1,722,036	-	1,722,036		
Holiday / Overtime (018/019)	9,507			9,507	914	10,421		21,882
Temporary Salaries (050)	2,982,302			2,982,302	426,287	3,408,589	28,000	217,771
Full Time Temp Salaries (059)	248,035			248,035		248,035		273,869
Benefits (060)	938,139		328,384	1,266,523	32,649	1,299,172	418	141,229
<b>Total Compensation</b>	<b>5,206,009</b>	-	<b>1,022,394</b>	<b>6,228,403</b>	<b>459,850</b>	<b>6,688,253</b>	<b>28,418</b>	<b>654,751</b>
Current Expense (020,026,039,057)	1,188,225		49,754	1,237,979	40,306	1,278,285	2,508	66,572
Rents (022)	62,894		650	63,544	777	64,321		24,612
Utilities (023)	376,463			376,463	20,000	396,463		130,243
Maintenance (024,047,048)	935,463			935,463	18,182	953,645	25,000	88,095
DD&M / Bus Office (029,049)	872,641		162,104	1,034,745		1,034,745		
OIT (027)			312,980	312,980		312,980		
Equipment (030)	580,023		1,227	581,250	55,196	636,446		14,608
Debt Service / Land Acquisition (033,044)	15,471		-	15,471		15,471		326,110
Indirect costs (SWCAP) (040)			50,000	50,000		50,000		
Post Retirement Benefits (042)	84,011		41,925	125,936		125,936		
Workers Comp/Unemp (061,062)	122,939			122,939		122,939		
Promotional (069)			36,040	36,040		36,040		
Contracts Prog/Ops Svs (102,103)	957,304		118,935	1,076,239	9,019	1,085,258		11,473
Travel/Training (066,070,080)	7,900		21,001	28,901	281	29,182		1,250
<b>Total Non-Compensation</b>	<b>5,203,334</b>	-	<b>794,616</b>	<b>5,997,950</b>	<b>143,761</b>	<b>6,141,711</b>	<b>27,508</b>	<b>662,963</b>
<b>Total Expenditures</b>	<b>10,409,343</b>	-	<b>1,817,010</b>	<b>12,226,353</b>	<b>603,611</b>	<b>12,829,964</b>	<b>55,926</b>	<b>1,317,714</b>
<b>Revenues &amp; Additions Over Expenditures</b>	0	(56,982)	-	(56,982)	11,266	(45,716)	1,812	242,295
<b>Encumbrances - from FY17</b>								
<b>Encumbrances - FY18</b>	983,829		185,337	1,169,166	44,846	1,214,012	(27,149)	(22,077)
<b>End Balance**</b>	<b>(868,447)</b>	<b>5,371,030</b>	<b>(145,311)</b>	<b>4,357,272</b>	-	<b>4,357,278</b>	<b>6,786</b>	<b>550,114</b>

\* Beginning balance includes appropriations carried forward from prior fiscal year for encumbered obligations.

Mt Washington, 3742, Cannon, 3703 & Historic Sites, 5312 represent prior year end fund balances combined with prior year appropriations carried forward.

Fund Account 3702 (Park Fund) and Cannon Capital Fund 3705 do not contain appropriations carried forward.

\*\* Ending Balance represents Fiscal Year End Fund Balance including encumbered obligations incurred in FY17 but carried forward for expenditure in FY18.

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF NATURAL AND CULTURAL RESOURCES  
DIVISION OF PARKS AND RECREATION  
PARK SUMMARY - 2018

Description	Seacoast Meters			Cannon					Grand Total
	Operations 7300	Cap Imp 7301	Total	Operations 3703	Retail & Concession 3704	Subtotal	Capital 3705	Total	
<b>Beg Balance*</b>	152,674	143,070	295,744	244,583	(394)	244,190	(425,907)	(181,717)	5,994,594
<b>Additions</b>									
<b>Revenues</b>									
Camping			-			-		-	3,607,796
Admission			-			-		-	5,345,426
Ski Revenue			-			-		-	102,470
Seacoast Parking Meters	2,362,122		2,362,122			-		-	2,622,563
Concessions / Snow Sports			-		1,751,395	1,751,395		1,751,395	6,233,577
Other			-	6,353,535		6,353,535		6,353,535	6,536,134
Leases			-			-	623,586	623,586	949,729
<b>Total Revenue</b>	<b>2,362,122</b>	<b>-</b>	<b>2,362,122</b>	<b>6,353,535</b>	<b>1,751,395</b>	<b>8,104,930</b>	<b>623,586</b>	<b>8,728,516</b>	<b>25,397,694</b>
Less Cost of Goods Sold			-		(614,209)	(614,209)		(614,209)	(2,216,111)
<b>Net Revenues</b>	<b>2,362,122</b>	<b>-</b>	<b>2,362,122</b>	<b>6,353,535</b>	<b>1,137,186</b>	<b>7,490,721</b>	<b>623,586</b>	<b>8,114,307</b>	<b>23,181,583</b>
<b>Transfers</b>									
Parks Revenue Allocation			-			-		-	-
Hampton Transfers	(1,896,841)	200,000	(1,696,841)			-		-	-
Cannon Transfers to Parks (HB 2)			-			-		-	-
Concessions Transfers			-	405,249	(405,249)	-		-	-
Fish & Game Transfer			-			-		-	-
General Fund Share			-			-		-	-
Total Transfers	(1,896,841)	200,000	(1,696,841)	405,249	(405,249)	-	-	-	-
<b>Total Additions</b>	<b>465,281</b>	<b>200,000</b>	<b>665,281</b>	<b>6,758,784</b>	<b>731,937</b>	<b>7,490,721</b>	<b>623,586</b>	<b>8,114,307</b>	<b>23,181,583</b>
<b>Decreases</b>									
<b>Expenditures</b>									
Full Time Salaries (010,011)			-	785,417		785,417		785,417	2,507,453
Holiday / Overtime (018/019)	10		10	106,813	10,510	117,323		117,323	149,636
Temporary Salaries (050)	213,661		213,661	1,195,764	462,995	1,658,759		1,658,759	5,526,780
Full Time Temp Salaries (059)			-	269,030	76,319	345,349		345,349	867,253
Benefits (060)	18,604		18,604	804,731	83,031	887,762		887,762	2,347,185
<b>Total Compensation</b>	<b>232,275</b>	<b>-</b>	<b>232,275</b>	<b>3,161,755</b>	<b>632,855</b>	<b>3,794,610</b>	<b>-</b>	<b>3,794,610</b>	<b>11,398,307</b>
Current Expense (020,026,039,057)	20,846		20,846	568,300	61,052	629,352		629,352	1,997,563
Rents (022)			-	659,564	467	660,031		660,031	748,964
Utilities (023)			-	870,941	18,121	889,062		889,062	1,415,768
Maintenance (024,047,048)	5,336		5,336	195,489	1,972	197,461		197,461	1,269,537
DD&M / Bus Office (029,049)	-		-	26,973		26,973		26,973	1,061,718
OIT (027)	4,777		4,777	150,706		150,706		150,706	468,463
Equipment (030)			-	53,728	10,300	64,028		64,028	715,082
Debt Service / Land Acquisition (033,044)		137,508	137,508	66,949		66,949	541,654	608,603	1,087,692
Indirect costs (SWCAP) (040)			-			-		-	50,000
Post Retirement Benefits (042)			-	59,565	6,832	66,397		66,397	192,333
Workers Comp/Unemp (061,062)			-	301,590	(6,666)	294,924		294,924	417,863
Promotional (069)			-	335,606		335,606		335,606	371,646
Contracts Prog/Ops Svs (102,103)	66,518		66,518	120,846	14,192	135,038		135,038	1,298,287
Travel/Training (066,070,080)			-	8,092	1,826	9,918		9,918	40,350
<b>Total Non-Compensation</b>	<b>97,477</b>	<b>137,508</b>	<b>234,985</b>	<b>3,418,349</b>	<b>108,096</b>	<b>3,526,445</b>	<b>541,654</b>	<b>4,068,099</b>	<b>11,135,265</b>
<b>Total Expenditures</b>	<b>329,752</b>	<b>137,508</b>	<b>467,260</b>	<b>6,580,104</b>	<b>740,951</b>	<b>7,321,055</b>	<b>541,654</b>	<b>7,862,709</b>	<b>22,533,572</b>
<b>Revenues &amp; Additions Over Expenditures</b>	<b>135,529</b>	<b>62,492</b>	<b>198,021</b>	<b>178,681</b>	<b>(9,014)</b>	<b>169,667</b>	<b>81,932</b>	<b>251,599</b>	<b>648,011</b>
<b>Encumbrances - from FY17</b>				130,794		130,794		130,794	(648,011)
<b>Encumbrances - FY18</b>	288,203		288,203	60,326	6,498	66,824	-	66,824	1,519,813
<b>End Balance**</b>	<b>-</b>	<b>205,562</b>	<b>205,562</b>	<b>493,732</b>	<b>(15,906)</b>	<b>477,827</b>	<b>(343,975)</b>	<b>133,852</b>	<b>5,122,792</b>

\* Beginning balance includes appropriations carried forward from prior fiscal year for encumbered obligations.

Mt Washington, 3742, Cannon, 3703 & Historic Sites, 5312 represent prior year end fund balances combined with prior year appropriations carried forward.

Fund Account 3702 (Park Fund) and Cannon Capital Fund 3705 do not contain appropriations carried forward.

\*\* Ending Balance represents Fiscal Year End Fund Balance including encumbered obligations incurred in FY17 but carried forward for expenditure in FY18.

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF NATURAL AND CULTURAL RESOURCES  
DIVISION OF PARKS AND RECREATION  
PROFIT AND LOSS SUMMARY BY PARK - FISCAL YEAR 2018

	Operations								Concessions						Grand Total				
	Revenues				Transfers	Expenses			Net Income from Operations	Concession Sales			Net Income From Concessions	Total Adjusted Revenue	Total Adjusted Expenses	Encumbered & Closing Adj*	Total Adj Net Income		
	Camping	Day Use	Other	Total		Expenses	Adj	Sales		COGS	Adj	Sales Net COGS						Expenses	
<b>High Use Parks</b>																			
Pawtuckaway	571,286	204,559	37,805	813,651		(381,269)		432,382	291,201	(152,176)		139,025	(70,214)	68,811	1,104,851	(603,658)		501,193	
Monadnock/Gilson Pond	96,146	496,639	5,194	597,979		(462,080)		135,899	116,281	(69,694)		46,587	(16,786)	29,801	714,260	(548,560)		165,700	
White Lake	360,755	108,340	11,694	480,788		(394,466)		86,322	211,847	(69,226)		142,621	(66,913)	75,708	692,635	(530,605)		162,030	
Ellacoya	191,676	91,434	8,827	291,936		(158,046)		133,890	38,389	(22,053)		16,336	(14,955)	1,381	330,325	(195,054)		135,271	
Sunapee	21,285	123,506	1,280	146,071		(141,248)		4,823	74,528	(27,193)		47,335	(34,961)	12,374	220,599	(203,402)		17,197	
Wellington	2,337	139,218	23,596	165,151		(131,817)		33,334	36,971	(18,400)		18,571	(14,025)	4,546	202,122	(164,242)		37,880	
<b>Total High Use</b>	<b>1,243,485</b>	<b>1,163,695</b>	<b>88,396</b>	<b>2,495,576</b>	<b>-</b>	<b>(1,668,925)</b>		<b>826,650</b>	<b>769,216</b>	<b>(358,742)</b>		<b>410,474</b>	<b>(217,854)</b>	<b>192,621</b>	<b>3,264,792</b>	<b>(2,245,521)</b>	<b>-</b>	<b>1,019,271</b>	
<b>Other Large Parks</b>																			
Greenfield	239,655	48,591	238	288,484		(275,997)		12,487	80,032	(42,274)		37,758	(24,815)	12,943	368,515	(343,085)		25,430	
Bear Brook	191,103	68,417	26,453	285,973		(219,407)		66,566	120,530	(49,611)		70,918	(13,476)	57,442	406,503	(282,494)		124,008	
Umbagog	236,100	16,095	52,434	304,629		(213,735)		90,894	82,394	(33,673)		48,721	(19,833)	28,888	387,023	(267,241)		119,781	
Crawford Notch	137,004	8,621	4,795	150,420		(127,013)		23,407	187,252	(115,227)		72,025	(61,409)	10,616	337,672	(303,649)		34,023	
Lake Francis	109,211	3,339	3,569	116,119		(109,259)		6,860	32,455	(12,912)		19,543	(1,932)	17,611	148,574	(124,102)		24,472	
Echo Lake N Conway	-	131,757	200	131,957		(71,774)		60,183	527	(739)		(212)	-	(212)	132,484	(72,513)		59,971	
Moose Brook	119,137	5,762	1,359	126,258		(497,158)		(370,900)	16,341	(13,373)		2,967	(5,243)	(2,276)	142,599	(515,775)		(373,176)	
<b>Total Other Large</b>	<b>1,032,209</b>	<b>282,582</b>	<b>89,048</b>	<b>1,403,840</b>		<b>(1,514,343)</b>		<b>(110,503)</b>	<b>519,529</b>	<b>(267,810)</b>		<b>251,720</b>	<b>(126,708)</b>	<b>125,012</b>	<b>1,923,369</b>	<b>(1,908,860)</b>	<b>-</b>	<b>14,509</b>	
<b>Medium Parks</b>																			
Miller	-	111,014	3,810	114,824		(132,666)		(17,842)	8,661	(5,749)		2,912	(3,202)	(290)	123,485	(141,617)		(18,133)	
Silver Lake	-	29,575	-	29,575		(49,434)		(19,859)	11,640	(3,742)		7,898	-	7,898	41,215	(53,177)		(11,961)	
Pillsbury	75,950	6,136	1,734	83,821		(71,791)		12,030	26,284	(8,820)		17,463	(8,106)	9,357	110,104	(88,717)		21,387	
Kingston	-	56,988	3,388	60,376		(53,831)		6,545	32,005	(10,029)		21,976	(13,485)	8,491	92,381	(77,345)		15,036	
Winslow	-	49,230	1,150	50,380		(23,385)		26,995	-	-		-	-	-	50,380	(23,385)		26,995	
Rollins	-	37,865	208	38,073		(36,416)		1,657	-	-		-	-	-	38,073	(36,416)		1,657	
Mollidgewock	55,101	2,131	-	57,232		(42,187)		15,045	10,645	(4,818)		5,826	(5,420)	407	67,877	(52,425)		15,452	
Wentworth	-	18,930	-	18,930		(34,980)		(16,050)	-	-		-	-	-	18,930	(34,980)		(16,050)	
Coleman	76,027	2,528	1,404	79,958		(218,874)		(138,915)	10,908	(5,743)		5,165	(7,983)	(2,818)	90,866	(232,599)		(141,733)	
Jericho	81,809	14,111	5,429	101,349		(94,796)		6,553	63,838	(36,922)		26,917	(19,240)	7,677	165,188	(150,958)		14,230	
<b>Total Medium</b>	<b>288,887</b>	<b>328,507</b>	<b>17,123</b>	<b>634,518</b>		<b>(758,359)</b>		<b>(123,842)</b>	<b>163,980</b>	<b>(75,823)</b>		<b>88,157</b>	<b>(57,435)</b>	<b>30,722</b>	<b>798,497</b>	<b>(891,618)</b>	<b>-</b>	<b>(93,120)</b>	
<b>Small Parks</b>																			
Clough	-	51,170	2,122	53,292		(48,237)		5,055	3,525	-		3,525	-	3,525	56,817	(48,237)		8,580	
Milan Hill	31,110	217	50	31,377		(66,633)		(35,256)	3,259	(1,679)		1,580	-	1,580	34,636	(68,312)		(33,676)	
Deer Mt	19,370	369	-	19,739		(47,503)		(27,763)	2,303	(2,934)		(631)	(38)	(669)	22,042	(50,474)		(28,432)	
Pisgah	-	2,046	-	2,046		(51,754)		(49,708)	-	-		-	(98)	(98)	2,046	(51,852)		(49,806)	
Wadleigh	-	7,554	1,100	8,654		(5,922)		2,732	-	-		-	-	-	8,654	(5,922)		2,732	
Chesterfield	-	879	-	879		(3,285)		(2,405)	3,573	(3,059)		515	(14,562)	(14,047)	4,452	(20,905)		(16,452)	
Forest Lake	-	-	-	-		(10,526)		(10,526)	-	-		-	-	-	-	(10,526)		(10,526)	
Mount Wash	-	-	-	-		138		138	-	-		-	-	-	-	138		138	
Lake Tarleton	-	-	-	-		(4,819)		(4,819)	-	-		-	-	-	-	(4,819)		(4,819)	
Livermore Falls	-	8,595	-	8,595		(20,319)		(11,724)	-	-		-	-	-	8,595	(20,319)		(11,724)	
<b>Total Other Small Parks</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>(15,334)</b>		<b>(15,334)</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(15,334)</b>	<b>-</b>	<b>(15,334)</b>	
<b>Total Small</b>	<b>50,480</b>	<b>70,831</b>	<b>3,272</b>	<b>124,583</b>		<b>(274,193)</b>		<b>(149,611)</b>	<b>12,660</b>	<b>(7,672)</b>		<b>4,988</b>	<b>(14,698)</b>	<b>(9,710)</b>	<b>137,243</b>	<b>(296,563)</b>	<b>-</b>	<b>(159,321)</b>	

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF NATURAL AND CULTURAL RESOURCES  
DIVISION OF PARKS AND RECREATION  
PROFIT AND LOSS SUMMARY BY PARK - FISCAL YEAR 2018

	Operations								Concessions						Grand Total				
	Revenues				Expenses				Concession Sales						Total Adjusted Revenue	Total Adjusted Expenses	Encumbered & Closing Adj*	Total Adj Net Income	
	Camping	Day Use	Other	Total	Transfers	Expenses	Adj	Net Income from Operations	Sales	COGS	Adj	Sales Net COGS	Expenses	Net Income From Concessions					
<b>Franconia State Park</b>																			
Flume	-	2,618,629	71,876	2,690,505		(400,356)		2,290,149	591,318	(327,843)		263,474	(70,430)	193,044	3,281,822	(798,630)		2,483,193	
Lafayette	623,302	19,795	-	643,096		(143,415)		499,681	142,678	(67,791)		74,886	(14,037)	60,849	785,774	(225,243)		560,531	
Franconia Notch	-	-	13,031	13,031		(66,503)		(53,472)	-	-		-	-	-	13,031	(66,503)		(53,472)	
Echo Lake FNSP	63,990	89,739	580	154,309		(35,385)		118,924	84,623	-		84,623	(30,262)	54,361	238,932	(65,647)		173,285	
<b>Total Franconia</b>	<b>687,291</b>	<b>2,728,163</b>	<b>85,488</b>	<b>3,500,941</b>		<b>(645,659)</b>		<b>2,855,282</b>	<b>818,618</b>	<b>(395,635)</b>		<b>422,983</b>	<b>(114,729)</b>	<b>308,254</b>	<b>4,319,559</b>	<b>(1,156,023)</b>		<b>3,163,537</b>	
<b>Service Parks Administration</b>																			
Service Parks Adjustments	-	62,814	42,685	105,499		(1,802,808)		(1,697,309)	70	(17,490)		(17,420)	(16,208)	(33,628)	105,569	(1,836,506)		(1,730,937)	
Historic Sites Support	-	-	-	-		(82,415)		(82,415)	-	-		-	-	-	-	(82,415)		(82,415)	
SCA	-	-	-	-		(166,339)		(166,339)	-	-		-	-	-	-	(166,339)		(166,339)	
Parks Admin	-	-	-	-		(1,817,011)		(1,817,011)	-	-		-	-	-	-	(1,817,011)		(1,817,011)	
WC/UNEMP	-	-	-	-		-		-	-	-		-	-	-	-	-		-	
<b>Total Admin</b>	<b>-</b>	<b>62,814</b>	<b>42,685</b>	<b>105,499</b>	<b>-</b>	<b>(3,868,572)</b>		<b>(3,763,073)</b>	<b>70</b>	<b>(17,490)</b>		<b>(17,420)</b>	<b>(16,208)</b>	<b>(33,628)</b>	<b>105,569</b>	<b>(3,902,270)</b>		<b>(3,796,701)</b>	
<b>Regional</b>																			
Central	-	-	2,952	2,952		(305,718)		(302,767)	-	-		-	-	-	2,952	(305,718)		(302,767)	
Great North Woods	-	-	968	968		(389,915)		(388,947)	-	-		-	-	-	968	(389,915)		(388,947)	
Seacoast	-	-	-	-		(153,836)		(153,836)	-	-		-	-	-	-	(153,836)		(153,836)	
South	-	-	-	-		(228,502)		(228,502)	-	-		-	-	-	-	(228,502)		(228,502)	
<b>Total Regional</b>	<b>-</b>	<b>-</b>	<b>3,920</b>	<b>3,920</b>	<b>-</b>	<b>(1,077,972)</b>		<b>(1,074,052)</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>3,920</b>	<b>(1,077,972)</b>		<b>(1,074,052)</b>	
<b>Seacoast</b>																			
Hampton Beach RV	305,444	428,408	20,781	754,633		(332,896)		421,737	96,383	(27,128)		69,255	(30,486)	38,769	851,016	(390,510)		460,506	
Wallis Sands	-	258,212	834	259,046		(194,195)		64,850	115,633	(59,577)		56,056	(23,191)	32,865	374,679	(276,963)		97,716	
Odiorne Pt State Park	-	95,545	35,930	131,475		(193,937)		(62,462)	-	-		-	(807)	(807)	131,475	(194,744)		(63,269)	
Rye Harbor State Park	-	6,450	28,370	34,820		(18,817)		16,003	-	-		-	-	-	34,820	(18,817)		16,003	
Seashell Complex	-	-	54,601	54,601		(194,165)		(139,564)	-	-		-	-	-	54,601	(194,165)		(139,564)	
Seacoast Science Center	-	-	13,824	13,824		(60,345)		(46,521)	-	-		-	-	-	13,824	(60,345)		(46,521)	
Hampton Beach Mnt	-	-	8,406	8,406		(639,790)		(631,384)	-	-		-	(1,495)	(1,495)	8,406	(641,285)		(632,879)	
Hampton Lifeguard	-	-	-	-		(361,744)		(361,744)	-	-		-	-	-	-	(361,744)		(361,744)	
North Hampton	-	99,327	17,725	117,052		(181,515)		(64,464)	-	-		-	-	-	117,052	(181,515)		(64,464)	
Hampton Meters	-	-	-	-		(14)		(14)	-	-		-	-	-	-	(14)		(14)	
Jenness	-	-	158,462	158,462		(61,421)		97,041	-	-		-	-	-	158,462	(61,421)		97,041	
Seacoast Maintenance	-	-	-	-		(179,491)		(179,491)	-	-		-	-	-	-	(179,491)		(179,491)	
<b>Total Seacoast</b>	<b>305,444</b>	<b>887,941</b>	<b>338,932</b>	<b>1,532,317</b>	<b>-</b>	<b>(2,418,331)</b>		<b>(886,013)</b>	<b>212,016</b>	<b>(86,705)</b>		<b>125,311</b>	<b>(55,979)</b>	<b>69,333</b>	<b>1,744,334</b>	<b>(2,561,014)</b>		<b>(816,680)</b>	
<b>Service Parks - Parks Admin Total</b>	<b>3,607,796</b>	<b>5,524,533</b>	<b>668,864</b>	<b>9,801,193</b>	<b>(819,620)</b>	<b>(12,226,353)</b>		<b>(3,244,780)</b>	<b>2,496,090</b>	<b>(1,209,876)</b>		<b>1,286,214</b>	<b>(603,610)</b>	<b>682,604</b>	<b>11,477,662</b>	<b>(14,039,839)</b>	<b>(11,266)</b>	<b>(2,573,443)</b>	
<b>Other Funds</b>																			
Historic Sites	-	57,738	-	57,738		(55,926)		1,813	-	-		-	-	-	57,738	(55,927)	27,149	28,961	
Hampton Meters	-	-	2,362,122	2,362,122	(200,000)	(329,752)		2,032,370	-	-		-	-	-	2,362,122	(329,752)	(135,529)	1,896,841	
Hampton Capital	-	-	-	-	200,000	(137,508)		(137,508)	-	-		-	-	-	-	(137,508)		(137,508)	
Cannon Operating	-	6,381,797	-	6,381,797		(6,589,125)		(207,328)	-	-		-	-	-	6,381,798	(6,589,121)	63,973	(143,350)	
Cannon Concessions	-	-	-	-	(376,987)	-		-	1,723,132	(605,192)		1,117,940	(740,953)	376,987	1,723,132	(1,346,145)	-	376,986	
Cannon Capital	-	-	623,586	623,586		(541,654)		81,932	-	-		-	-	-	623,586	(541,654)		81,932	
Mount Washington	-	-	782,236	782,236		(980,830)		(198,594)	1,169,799	(392,026)		777,773	(336,884)	440,899	1,952,035	(1,709,740)	22,077	264,372	
Communication Towers Fund	-	-	111,740	111,740		-		111,740	-	-		-	-	-	111,740	-		111,740	
Park Plate Fund	-	-	707,880	707,880		-		707,880	-	-		-	-	-	707,880	-		707,880	
<b>Total Other</b>	<b>-</b>	<b>6,439,535</b>	<b>4,587,564</b>	<b>11,027,099</b>	<b>-</b>	<b>(8,634,795)</b>		<b>2,392,305</b>	<b>2,892,931</b>	<b>(997,218)</b>		<b>1,895,713</b>	<b>(1,077,837)</b>	<b>817,876</b>	<b>13,920,030</b>	<b>(10,709,847)</b>	<b>(22,330)</b>	<b>3,187,854</b>	
<b>Grand Total</b>	<b>3,607,796</b>	<b>11,964,069</b>	<b>5,256,428</b>	<b>20,828,292</b>	<b>(819,620)</b>	<b>(20,861,148)</b>		<b>(852,476)</b>	<b>5,389,021</b>	<b>(2,207,094)</b>		<b>3,181,927</b>	<b>(1,681,447)</b>	<b>1,500,480</b>	<b>25,397,693</b>	<b>(24,749,686)</b>	<b>(33,596)</b>	<b>614,411</b>	

\* Represents cumulative impact of encumbered obligations carried forward from FY17 with new obligations at the end of FY18 combined with adjustments for reconciliation between estimated revenue and appropriation budgets where applicable.

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF NATURAL AND CULTURAL RESOURCES  
DIVISION OF PARKS AND RECREATION  
PROFIT AND LOSS SUMMARY BY REGION - FISCAL YEAR 2018

	Operations								Concessions					Grand Total				
	Revenues				Expenses				Concession Sales					Total Adjusted Revenue	Total Adjusted Expenses	Encumbered & Closing Adj*	Total Adj Net Income	
	Camping	Day Use	Other	Total	Transfers	Expenses	Adj	Net Income from Operations	Sales	COGS	Sales Net COGS	Expenses	Net Income From Concessions					
<b>Central Region</b>																		
Crawford Notch	137,004	8,621	4,795	150,420		(127,013)		23,407	187,252	(115,227)	72,025	(61,409)	10,616	222,445	(188,422)		34,023	
White Lake	360,755	108,340	11,694	480,788		(394,466)		86,322	211,847	(69,226)	142,621	(66,913)	75,708	623,409	(461,379)		162,030	
Elaocoya	191,676	91,434	8,827	291,936		(158,046)		133,890	38,389	(22,053)	16,336	(14,955)	1,381	308,272	(173,001)		135,271	
Sunapee	21,285	123,506	1,280	146,071		(141,248)		4,823	74,528	(27,193)	47,335	(34,961)	12,374	193,406	(176,209)		17,197	
Wellington	2,337	139,218	23,596	165,151		(131,817)		33,334	36,971	(18,400)	18,571	(14,025)	4,546	183,721	(145,842)		37,880	
Pillsbury	75,950	6,136	1,734	83,821		(71,791)		12,030	26,284	(8,820)	17,463	(8,106)	9,357	101,284	(79,896)		21,387	
Winslow	-	49,230	1,150	50,380		(23,385)		26,995	-	-	-	-	-	50,380	(23,385)		26,995	
Rollins	-	37,865	208	38,073		(36,416)		1,657	-	-	-	-	-	38,073	(36,416)		1,657	
Wentworth	-	18,930	-	18,930		(34,980)		(16,050)	-	-	-	-	-	18,930	(34,980)		(16,050)	
Wadleigh	-	7,554	1,100	8,654		(5,922)		2,732	-	-	-	-	-	8,654	(5,922)		2,732	
Lake Tarleton	-	-	-	-		(4,819)		(4,819)	-	-	-	-	-	-	(4,819)		(4,819)	
Cardigan	-	-	-	-		(695)		(695)	-	-	-	-	-	-	(695)		(695)	
Ahern	-	-	-	-		(13,027)		(13,027)	-	-	-	-	-	-	(13,027)		(13,027)	
Livernore Falls	-	8,595	-	8,595		(20,319)		(11,724)	-	-	-	-	-	8,595	(20,319)		(11,724)	
Echo Lake N Conway	-	131,757	200	131,957		(71,774)		60,183	527	(739)	(212)	-	(212)	131,744	(71,774)		59,971	
Central Administrative	-	-	2,952	2,952		(305,718)		(302,767)	-	-	-	-	-	2,952	(305,718)		(302,767)	
<b>Total Central Region</b>	<b>789,006</b>	<b>731,184</b>	<b>57,535</b>	<b>1,577,726</b>	<b>-</b>	<b>(1,541,435)</b>		<b>36,291</b>	<b>575,797</b>	<b>(261,660)</b>	<b>314,138</b>	<b>(200,367)</b>	<b>113,770</b>	<b>1,891,864</b>	<b>(1,741,803)</b>		<b>150,061</b>	
<b>Great North Woods Management Area</b>																		
Mollidgewock	55,101	2,131	-	57,232		(42,187)		15,045	10,645	(4,818)	5,826	(5,420)	407	63,058	(47,607)		15,452	
Forest Lake	-	-	-	-		(10,526)		(10,526)	-	-	-	-	-	-	(10,526)		(10,526)	
Umbagog	236,100	16,095	52,434	304,629		(213,735)		90,894	82,394	(33,673)	48,721	(19,833)	28,888	353,350	(233,568)		119,781	
Nansen Wayside	-	-	-	-		-		-	-	-	-	-	-	-	-		-	
Lake Francis	109,211	3,339	3,569	116,119		(109,259)		6,860	32,455	(12,912)	19,543	(1,932)	17,611	135,662	(111,191)		24,472	
Moose Brook	119,137	5,762	1,359	126,258		(497,158)		(370,900)	16,341	(13,373)	2,967	(5,243)	(2,276)	129,226	(502,402)		(373,176)	
Coleman	76,027	2,528	1,404	79,958		(218,874)		(138,915)	10,908	(5,743)	5,165	(7,983)	(2,818)	85,124	(226,857)		(141,733)	
Jericho	81,809	14,111	5,429	101,349		(94,796)		6,553	63,838	(36,922)	26,917	(19,240)	7,677	128,266	(114,036)		14,230	
Milan Hill	31,110	217	50	31,377		(66,633)		(35,256)	3,259	(1,679)	1,580	-	1,580	32,956	(66,633)		(33,676)	
Deer Mt	19,370	369	-	19,739		(47,503)		(27,763)	2,303	(2,934)	(631)	(38)	(669)	19,108	(47,541)		(28,432)	
Beaver Brook	-	-	-	-		(344)		(344)	-	-	-	-	-	-	(344)		(344)	
Dixville	-	-	-	-		(211)		(211)	-	-	-	-	-	-	(211)		(211)	
Great North Woods Administrative	-	-	968	968		(389,915)		(388,947)	-	-	-	-	-	968	(389,915)		(388,947)	
<b>Total Great North Woods Management Area</b>	<b>727,864</b>	<b>44,553</b>	<b>65,213</b>	<b>837,630</b>	<b>-</b>	<b>(1,691,142)</b>		<b>(853,512)</b>	<b>222,141</b>	<b>(112,053)</b>	<b>110,088</b>	<b>(59,689)</b>	<b>50,400</b>	<b>947,718</b>	<b>(1,750,831)</b>		<b>(803,112)</b>	
<b>South Region</b>																		
Miller	-	111,014	3,810	114,824		(132,666)		(17,842)	8,661	(5,749)	2,912	(3,202)	(290)	117,735	(135,868)		(18,133)	
Silver Lake	-	29,575	-	29,575		(49,434)		(19,859)	11,640	(3,742)	7,898	-	7,898	37,473	(49,434)		(11,961)	
Clough	-	51,170	2,122	53,292		(48,237)		5,055	3,525	-	3,525	-	3,525	56,817	(48,237)		8,580	
Kingston	-	56,988	3,388	60,376		(53,831)		6,545	32,005	(10,029)	21,976	(13,485)	8,491	82,352	(67,316)		15,036	
Pisgah	-	2,046	-	2,046		(51,754)		(49,708)	-	-	-	(98)	(98)	2,046	(51,852)		(49,806)	
Chesterfield	-	879	-	879		(3,285)		(2,405)	3,573	(3,059)	515	(14,562)	(14,047)	1,394	(17,846)		(16,452)	
Pawtuckaway	571,286	204,559	37,805	813,651		(381,269)		432,382	291,201	(152,176)	139,025	(70,214)	68,811	952,676	(451,483)		501,193	
Monadnock/Gilson Pond	96,146	496,639	5,194	597,979		(462,080)		135,899	116,281	(69,694)	46,587	(16,786)	29,801	644,566	(478,866)		165,700	
Greenfield	239,655	48,591	238	288,484		(275,997)		12,487	80,032	(42,274)	37,758	(24,815)	12,943	326,242	(300,811)		25,430	
Bear Brook	191,103	68,417	26,453	285,973		(219,407)		66,566	120,530	(49,611)	70,918	(13,476)	57,442	356,891	(232,883)		124,008	
Northwood Meadows	-	-	-	-		(1,056)		(1,056)	-	-	-	-	-	-	(1,056)		(1,056)	
South Administrative	-	-	-	-		(228,502)		(228,502)	-	-	-	-	-	-	(228,502)		(228,502)	
<b>Total South Region</b>	<b>1,098,190</b>	<b>1,069,878</b>	<b>79,011</b>	<b>2,247,079</b>	<b>-</b>	<b>(1,907,516)</b>		<b>339,563</b>	<b>667,447</b>	<b>(336,334)</b>	<b>331,113</b>	<b>(156,639)</b>	<b>174,475</b>	<b>2,578,192</b>	<b>(2,064,155)</b>		<b>514,038</b>	
<b>Franconia Region</b>																		
Flume	-	2,618,629	71,876	2,690,505		(400,356)		2,290,149	591,318	(327,843)	263,474	(70,430)	193,044	2,953,979	(470,786)		2,483,193	
Lafayette	623,302	19,795	-	643,096		(143,415)		499,681	142,678	(67,791)	74,886	(14,037)	60,849	717,983	(157,452)		560,531	
Franconia Notch	-	-	13,031	13,031		(66,503)		(53,472)	-	-	-	-	-	13,031	(66,503)		(53,472)	
Echo Lake FNPS	63,990	89,739	580	154,309		(35,385)		118,924	84,623	-	84,623	(30,262)	54,361	238,932	(65,647)		173,285	
<b>Total Franconia Region</b>	<b>687,291</b>	<b>2,728,163</b>	<b>85,488</b>	<b>3,500,941</b>	<b>-</b>	<b>(645,659)</b>		<b>2,855,282</b>	<b>818,618</b>	<b>(395,635)</b>	<b>422,983</b>	<b>(114,729)</b>	<b>308,254</b>	<b>3,923,924</b>	<b>(760,388)</b>		<b>3,163,537</b>	

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF NATURAL AND CULTURAL RESOURCES  
DIVISION OF PARKS AND RECREATION  
PROFIT AND LOSS SUMMARY BY REGION - FISCAL YEAR 2018

	Operations								Concessions					Grand Total				
	Revenues				Expenses				Concession Sales					Total Adjusted Revenue	Total Adjusted Expenses	Encumbered & Closing Adj*	Total Adj Net Income	
	Camping	Day Use	Other	Total	Transfers	Expenses	Adj	Net Income from Operations	Sales	COGS	Sales Net COGS	Expenses	Net Income From Concessions					
<b>Seacoast</b>																		
Hampton Beach RV	305,444	428,408	20,781	754,633		(332,896)		421,737	96,383	(27,128)	69,255	(30,486)	38,769	823,888	(363,382)		460,506	
Wallis Sands	-	258,212	834	259,046		(194,195)		64,850	115,633	(59,577)	56,056	(23,191)	32,865	315,102	(217,386)		97,716	
Odiorne Pt State Park	-	95,545	35,930	131,475		(193,937)		(62,462)	-	-	-	(807)	(807)	131,475	(194,744)		(63,269)	
Rye Harbor State Park	-	6,450	28,370	34,820		(18,817)		16,003	-	-	-	-	-	34,820	(18,817)		16,003	
Seashell Complex	-	-	54,601	54,601		(194,165)		(139,564)	-	-	-	-	-	54,601	(194,165)		(139,564)	
Seacoast Science Center	-	-	13,824	13,824		(60,345)		(46,521)	-	-	-	-	-	13,824	(60,345)		(46,521)	
Hampton Beach Mnt	-	-	8,406	8,406		(639,790)		(631,384)	-	-	-	(1,496)	(1,496)	8,406	(641,286)		(632,880)	
Hampton Lifeguard	-	-	-	-		(361,744)		(361,744)	-	-	-	-	-	-	(361,744)		(361,744)	
North Hampton	-	99,327	17,725	117,052		(181,515)		(64,464)	-	-	-	-	-	117,052	(181,515)		(64,464)	
Hampton Meters	-	-	-	-		(14)		(14)	-	-	-	-	-	-	(14)		(14)	
Jenness	-	-	158,462	158,462		(61,421)		97,041	-	-	-	-	-	158,462	(61,421)		97,041	
Seacoast Maintenance	-	-	-	-		(179,491)		(179,491)	-	-	-	-	-	-	(179,491)		(179,491)	
Seacoast Administrative	-	-	-	-		(153,836)		(153,836)	-	-	-	-	-	-	(153,836)		(153,836)	
<b>Total Seacoast Region</b>	<b>305,444</b>	<b>887,941</b>	<b>338,932</b>	<b>1,532,317</b>	<b>-</b>	<b>(2,572,167)</b>		<b>(1,039,850)</b>	<b>212,016</b>	<b>(86,705)</b>	<b>125,311</b>	<b>(55,980)</b>	<b>69,332</b>	<b>1,657,629</b>	<b>(2,628,146)</b>		<b>(970,518)</b>	
<b>Service Parks Administration</b>																		
Service Parks Adjustments	-	62,814	42,685	105,499		(1,802,670)		(1,697,171)	70	(17,490)	(17,420)	(16,208)	(33,628)	88,079	(1,818,878)		(1,754,574)	
Historic Sites Support	-	-	-	-		(82,415)		(82,415)	-	-	-	-	-	-	(82,415)		(82,415)	
SCA	-	-	-	-		(166,339)		(166,339)	-	-	-	-	-	-	(166,339)		(166,339)	
Parks Central Admin	-	-	-	-		(1,817,011)		(1,817,011)	-	-	-	-	-	-	(1,817,011)		(1,817,011)	
WC/UNEMP	-	-	-	-		-		-	-	-	-	-	-	-	-		-	
<b>Total Admin</b>	<b>-</b>	<b>62,814</b>	<b>42,685</b>	<b>105,499</b>	<b>-</b>	<b>(3,868,434)</b>		<b>(3,762,935)</b>	<b>70</b>	<b>(17,490)</b>	<b>(17,420)</b>	<b>(16,208)</b>	<b>(33,628)</b>	<b>88,079</b>	<b>(3,884,642)</b>		<b>(3,820,338)</b>	
<b>Parks System Total</b>	<b>3,607,796</b>	<b>5,524,533</b>	<b>668,864</b>	<b>9,801,193</b>	<b>(819,620)</b>	<b>(12,226,353)</b>		<b>(3,244,780)</b>	<b>2,496,090</b>	<b>(1,209,876)</b>	<b>1,286,214</b>	<b>(603,611)</b>	<b>682,603</b>	<b>11,477,662</b>	<b>(14,039,839)</b>		<b>(2,573,443)</b>	
<b>Other Funds</b>																		
Historic Sites	-	57,738	-	57,738		(55,926)		1,813	-	-	-	-	-	57,738	(55,927)	27,149	28,961	
Hampton Meters	-	-	2,362,122	2,362,122	(200,000)	(329,752)		2,032,370	-	-	-	-	-	2,162,122	(329,752)	(135,529)	1,696,841	
Hampton Capital	-	-	-	-	200,000	(137,508)		(137,508)	-	-	-	-	-	200,000	(137,508)		62,492	
Cannon Operating	-	6,381,797	-	6,381,797	376,987	(6,589,125)		(207,328)	-	-	-	-	-	6,758,784	(6,589,121)	63,973	233,636	
Cannon Concessions	-	-	-	-	(376,987)	-		-	1,723,132	(605,192)	1,117,940	(740,953)	376,987	1,346,145	(1,346,145)		-	
Cannon Capital	-	-	623,586	623,586	-	(541,654)		81,932	-	-	-	-	-	623,586	(541,654)		81,932	
Mount Washington	-	-	782,236	782,236	-	(980,830)		(198,594)	1,169,799	(392,026)	777,773	(336,884)	440,889	1,952,035	(1,709,740)	22,077	264,372	
Communication Towers Fund	-	-	111,740	111,740	-	-		111,740	-	-	-	-	-	111,740	-		111,740	
Park Plate Fund	-	-	707,880	707,880	-	-		707,880	-	-	-	-	-	707,880	-		707,880	
<b>Total Other</b>	<b>-</b>	<b>6,439,535</b>	<b>4,587,564</b>	<b>11,027,099</b>	<b>-</b>	<b>(8,634,795)</b>		<b>2,392,305</b>	<b>2,892,931</b>	<b>(997,218)</b>	<b>1,895,713</b>	<b>(1,077,837)</b>	<b>817,876</b>	<b>13,920,030</b>	<b>(10,709,847)</b>		<b>3,187,854</b>	
<b>Grand Total</b>	<b>3,607,796</b>	<b>11,964,069</b>	<b>5,256,428</b>	<b>20,828,292</b>	<b>(819,620)</b>	<b>(20,861,148)</b>		<b>(852,476)</b>	<b>5,389,021</b>	<b>(2,207,094)</b>	<b>3,181,927</b>	<b>(1,681,448)</b>	<b>1,500,479</b>	<b>25,397,693</b>	<b>(24,749,686)</b>		<b>614,411</b>	

\* Represents cumulative impact of encumbered obligations carried forward from FY17 with new obligations at the end of FY18 combined with adjustments for reconciliation between estimated revenue and appropriation budgets where applicable.

STATE OF NEW HAMPSHIRE  
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DIVISION OF PARKS AND RECREATION  
HIGH USE PARKS  
PROFIT AND LOSS STATEMENTS - FY2018

	PAWTUCKAWAY (61)			MONADNOCK/GILSON POND (51, 54, 62)			WHITE LAKE (97)			ELLACOYA (21)		
	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL
<b>Revenues</b>												
<b>Operating Revenue</b>												
Camping	571,286		571,286	96,146		96,146	360,755		360,755	191,676		191,676
Admission	204,559		204,559	496,639		496,639	108,340		108,340	91,434		91,434
Pavilion/Facility	27,827		27,827			-	2,795		2,795	8,125		8,125
Leases/Special Use Permits	6,380		6,380	100		100	731		731			-
Other	3,599		3,599	5,094		5,094	8,168		8,168	702		702
<b>Retail</b>			-			-			-			-
Sales		291,201	291,201		116,281	116,281		211,847	211,847		38,389	38,389
Less Purchases		(152,176)	(152,176)		(69,694)	(69,694)		(69,226)	(69,226)		(22,053)	(22,053)
<b>Total Net Revenue</b>	<b>813,651</b>	<b>139,025</b>	<b>952,676</b>	<b>597,979</b>	<b>46,587</b>	<b>644,566</b>	<b>480,788</b>	<b>142,621</b>	<b>623,409</b>	<b>291,936</b>	<b>16,336</b>	<b>308,272</b>
<b>Expenditures</b>												
<b>Compensation</b>												
010 & 011-Full Time Salaries	48,402		48,402	89,043		89,043	48,318		48,318			-
050-Part Time Temp Salaries	182,157	54,413	236,570	169,646	13,441	183,087	122,708	30,632	153,339	90,968	11,737	102,705
059-Full Time Temp Salaries			-			-			-			-
018 & 019-OT & Holiday	143	81	224	12		12	8		8	(293)		(293)
060-Benefits	39,102	4,169	43,271	56,571	1,028	57,599	27,091	2,343	29,434	6,912	898	7,810
<b>Total Compensation</b>	<b>269,803</b>	<b>58,663</b>	<b>328,466</b>	<b>315,272</b>	<b>14,469</b>	<b>329,741</b>	<b>198,124</b>	<b>32,975</b>	<b>231,099</b>	<b>97,588</b>	<b>12,635</b>	<b>110,223</b>
<b>Non-Compensation Expenses</b>												
020-Current Expenses	44,979	4,399	49,379	21,088	216	21,303	24,892	942	25,834	17,856	626	18,482
022-Rents & Leases	399		399	39,953		39,953	2,899		2,899	440		440
023-Utilities	13,142	2,718	15,860	7,167	1,197	8,363	10,290	807	11,098	15,459	747	16,206
024-Maintenance (Non Bldg & Grds)	141		141	1,346		1,346	248		248	453		453
026-Organization Dues			-			-			-			-
027 DoiT			-			-			-			-
029,049-Trsf Agy/Other			-			-	33,533	31,832	65,365			-
030-Equipment		1,549	1,549	13,027		13,027	1,002		1,002	10,343	897	11,240
039-Telecommunication	9,320	764	10,085	12,587	859	13,446	9,175		9,175	4,335		4,335
042-Additional Fringe Benefits			-			-			-			-
044-Debt Service Other Agcies			-			-			-			-
047-Maintenance (Own Forces)	12,522	1,029	13,551	7,368		7,368	40,502	62	40,564	3,699		3,699
048-Maintenance (Contract B&G)	(263)	608	345	5,910		5,910	43,150		43,150	1,200		1,200
066, 070, & 080-Travel&Training			-	1,300		1,300			-			-
069-Promotion & Marketing			-			-			-			-
102,103-Contracts Prog/Ops Svcs	31,226	483	31,708	37,062	45	37,108	30,651	294	30,946	6,674	49	6,723
<b>Total Non-Compensation Expenses</b>	<b>111,466</b>	<b>11,551</b>	<b>123,017</b>	<b>146,808</b>	<b>2,317</b>	<b>149,125</b>	<b>196,341</b>	<b>33,938</b>	<b>230,279</b>	<b>60,458</b>	<b>2,320</b>	<b>62,778</b>
<b>Total Expenditures</b>	<b>381,269</b>	<b>70,214</b>	<b>451,483</b>	<b>462,080</b>	<b>16,786</b>	<b>478,866</b>	<b>394,466</b>	<b>66,913</b>	<b>461,379</b>	<b>158,046</b>	<b>14,955</b>	<b>173,001</b>
<b>Total Revenues Over(Under)Expenditures</b>	<b>432,382</b>	<b>68,811</b>	<b>501,193</b>	<b>135,899</b>	<b>29,801</b>	<b>165,700</b>	<b>86,322</b>	<b>75,708</b>	<b>162,030</b>	<b>133,890</b>	<b>1,381</b>	<b>135,271</b>

STATE OF NEW HAMPSHIRE  
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DIVISION OF PARKS AND RECREATION  
HIGH USE PARKS  
PROFIT AND LOSS STATEMENTS - FY2018

	SUNAPEE BCH/CAMP (75)			WELLINGTON (91)			SUMMARY		
	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL
<b>Revenues</b>									
<b>Operating Revenue</b>									
Camping	21,285		21,285	2,337		2,337	1,243,485	-	1,243,485
Admission	123,506		123,506	139,218		139,218	1,163,695	-	1,163,695
Pavilion/Facility	765		765	9,350		9,350	48,862	-	48,862
Leases/Special Use Permits			-	8,263		8,263	15,474	-	15,474
Other	515		515	5,983		5,983	24,060	-	24,060
<b>Retail</b>									
Sales		74,528	74,528		36,971	36,971	-	769,216	769,216
Less Purchases		(27,193)	(27,193)		(18,400)	(18,400)	-	(358,742)	(358,742)
<b>Total Net Revenue</b>	<b>146,071</b>	<b>47,335</b>	<b>193,406</b>	<b>165,151</b>	<b>18,571</b>	<b>183,721</b>	<b>2,495,576</b>	<b>410,474</b>	<b>2,906,050</b>
<b>Expenditures</b>									
<b>Compensation</b>									
010 & 011-Full Time Salaries			-			-	185,762	-	185,762
050-Part Time Temp Salaries	94,951	28,650	123,601	86,412	8,457	94,870	746,842	147,330	894,173
059-Full Time Temp Salaries			-			-	-	-	-
018 & 019-OT & Holiday		108	108			-	(130)	189	59
060-Benefits	7,264	2,200	9,464	6,669	647	7,316	143,608	11,285	154,894
Total Compensation	102,215	30,958	133,173	93,081	9,104	102,185	1,076,083	158,804	1,234,887
<b>Non-Compensation Expenses</b>									
020-Current Expenses	11,776	1,196	12,972	6,004	423	6,427	126,595	7,802	134,398
022-Rents & Leases	434		434	251		251	44,376	-	44,376
023-Utilities	1,487	956	2,443	2,121	157	2,279	49,667	6,583	56,249
024-Maintenance (Non Bldg & Grds)	752		752	385		385	3,325	-	3,325
026-Organization Dues			-			-	-	-	-
027 DoiT			-			-	-	-	-
029,049-Trsf Agy/Other			-			-	33,533	31,832	65,365
030-Equipment	9,396	640	10,036	9,396	640	10,036	43,164	3,726	46,890
039-Telecommunication	2,043		2,043	2,649	602	3,252	40,109	2,225	42,334
042-Additional Fringe Benefits			-			-	-	-	-
044-Debt Service Other Agcies			-			-	-	-	-
047-Maintenance (Own Forces)	4,292	189	4,480	13,394	2,868	16,261	81,776	4,148	85,924
048-Maintenance (Contract B&G)	560		560	80		80	50,637	608	51,245
066, 070,& 080-Travel&Training			-			-	1,300	-	1,300
069-Promotion & Marketing			-			-	-	-	-
102,103-Contracts Prog/Ops Svcs	8,294	1,022	9,316	4,454	231	4,686	118,361	2,125	120,486
Total Non-Compensation Expenses	39,033	4,003	43,036	38,736	4,921	43,657	592,842	59,049	651,891
<b>Total Expenditures</b>	<b>141,248</b>	<b>34,961</b>	<b>176,209</b>	<b>131,817</b>	<b>14,025</b>	<b>145,842</b>	<b>1,668,925</b>	<b>217,854</b>	<b>1,886,779</b>
<b>Total Revenues Over(Under)Expenditures</b>	<b>4,823</b>	<b>12,374</b>	<b>17,197</b>	<b>33,334</b>	<b>4,546</b>	<b>37,880</b>	<b>826,650</b>	<b>192,621</b>	<b>1,019,271</b>

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	GREENFIELD (27)			BEAR BROOK (03)			UMBAGOG (82)			CRAWFORD NOTCH (15)		
	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL
<b>Revenues</b>												
<b>Operating Revenue</b>												
Camping	239,655		239,655	191,103		191,103	236,100		236,100	137,004		137,004
Admission	48,591		48,591	68,417		68,417	16,095		16,095	8,621		8,621
Pavilion/Facility			-	20,200		20,200			-			-
Leases/Special Use Permits	32		32	2,878		2,878			-			-
Other	206		206	3,375		3,375	52,434		52,434	4,795		4,795
<b>Retail</b>												
Sales		80,032	80,032		120,530	120,530		82,394	82,394		187,252	187,252
Less Purchases		(42,274)	(42,274)		(49,611)	(49,611)		(33,673)	(33,673)		(115,227)	(115,227)
<b>Total Net Revenue</b>	<b>288,484</b>	<b>37,758</b>	<b>326,242</b>	<b>285,973</b>	<b>70,918</b>	<b>356,891</b>	<b>304,629</b>	<b>48,721</b>	<b>353,350</b>	<b>150,420</b>	<b>72,025</b>	<b>222,445</b>
<b>Expenditures</b>												
<b>Compensation</b>												
010 & 011-Full Time Salaries	47,305		47,305	4,385		4,385			-	1,200		1,200
050-Part Time Temp Salaries	97,048	19,607	116,656	131,625	9,231	140,856	54,240	17,295	71,534	39,738	47,665	87,403
059-Full Time Temp Salaries			-			-	39,760		39,760	28,094		28,094
018 & 019-OT & Holiday	173	87	260	84		84		(130)	(130)	410	260	670
060-Benefits	26,567	1,507	28,073	12,291	706	12,997	12,002	1,313	13,315	18,627	3,640	22,268
Total Compensation	171,093	21,200	192,293	148,385	9,937	158,322	106,001	18,477	124,479	88,070	51,565	139,635
<b>Non-Compensation Expenses</b>												
020-Current Expenses	24,571	567	25,137	20,371	602	20,973	39,283	692	39,975	17,214	1,902	19,116
022-Rents & Leases	439		439			-	40		40	26		26
023-Utilities	9,915	1,176	11,091	7,130	775	7,904	6,882	264	7,146	5,065	5,356	10,421
024-Maintenance (non bldg & grds)	243		243	454		454	586		586	602		602
026-Organization Dues			-			-			-			-
027 DoiT			-			-			-			-
029,049-Trsf Agy/Other			-	7,761		7,761			-			-
030-Equipment	19,359	1,250	20,609	979		979	32,565		32,565			-
039-Telecommunication	2,590	361	2,952	10,626	728	11,354	1,562		1,562	2,881	241	3,122
042-Additional Fringe Benefits			-			-			-			-
044-Debt Service Other Agcies			-			-			-			-
047-Maintenance (Own forces)	19,303	5	19,309	10,824	1,043	11,867	7,360		7,360	2,839	540	3,380
048-Maintenance (Contract B&G)	1,190		1,190	2,350		2,350	12,988		12,988	6,393	88	6,481
066, 070, & 080-Travel&Training			-	150		150			-			-
069-Promotion & Marketing			-			-			-			-
102,103-Contracts Prog/Ops Svcs	27,293	255	27,549	10,378	391	10,770	6,469	400	6,869	3,924	1,716	5,640
Total Non-Compensation Expenses	104,904	3,614	108,518	71,022	3,539	74,561	107,734	1,355	109,090	38,943	9,844	48,787
<b>Total Expenditures</b>	<b>275,997</b>	<b>24,815</b>	<b>300,811</b>	<b>219,407</b>	<b>13,476</b>	<b>232,883</b>	<b>213,735</b>	<b>19,833</b>	<b>233,568</b>	<b>127,013</b>	<b>61,409</b>	<b>188,422</b>
<b>Total Revenues Over(Under)Expenditures</b>	<b>12,487</b>	<b>12,943</b>	<b>25,430</b>	<b>66,566</b>	<b>57,442</b>	<b>124,008</b>	<b>90,894</b>	<b>28,888</b>	<b>119,781</b>	<b>23,407</b>	<b>10,616</b>	<b>34,023</b>

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	LAKE FRANCIS (45)			ECHO LAKE N CONWAY(19)			MOOSE BROOK (53)			SUMMARY		
	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL
<b>Revenues</b>												
<b>Operating Revenue</b>												
Camping	109,211		109,211			-	119,137		119,137	1,032,209	-	1,032,209
Admission	3,339		3,339	131,757		131,757	5,762		5,762	282,582	-	282,582
Pavilion/Facility			-			-			-	20,200	-	20,200
Leases/Special Use Permits			-	200		200			-	3,110	-	3,110
Other	3,569		3,569			-	1,359		1,359	65,738	-	65,738
<b>Retail</b>												
Sales		32,455	32,455		527	527		16,341	16,341	-	519,529	519,529
Less Purchases		(12,912)	(12,912)		(739)	(739)		(13,373)	(13,373)	-	(267,070)	(267,070)
<b>Total Net Revenue</b>	<b>116,119</b>	<b>19,543</b>	<b>135,662</b>	<b>131,957</b>	<b>(212)</b>	<b>131,744</b>	<b>126,258</b>	<b>2,967</b>	<b>129,226</b>	<b>1,403,840</b>	<b>252,459</b>	<b>1,656,299</b>
<b>Expenditures</b>												
<b>Compensation</b>												
010 & 011-Full Time Salaries			-			-			-	52,890	-	52,890
050-Part Time Temp Salaries	25,653	1,310	26,963	52,505		52,505	63,946	4,099	68,046	464,755	99,207	563,962
059-Full Time Temp Salaries	14,048		14,048			-			-	81,902	-	81,902
018 & 019-OT & Holiday			-			-	(47)		(47)	620	216	836
060-Benefits	7,947	100	8,047	4,017		4,017	4,888	314	5,202	86,339	7,580	93,919
Total Compensation	47,648	1,410	49,058	56,521	-	56,521	68,788	4,413	73,200	686,506	107,003	793,509
<b>Non-Compensation Expenses</b>												
020-Current Expenses	16,457	25	16,482	5,505		5,505	12,121	427	12,549	135,522	4,214	139,736
022-Rents & Leases	7,528		7,528	248		248	75		75	8,355	-	8,355
023-Utilities	9,171	320	9,491	1,039		1,039	8,577	322	8,899	47,780	8,212	55,992
024-Maintenance (non bldg & grds)	480		480			-	434		434	2,798	-	2,798
026-Organization Dues			-			-			-	-	-	-
027 DoiT			-			-			-	-	-	-
029,049-Trsf Agy/Other			-			-			-	7,761	-	7,761
030-Equipment			-			-			-	52,903	1,250	54,153
039-Telecommunication	1,489		1,489	675		675	2,117		2,117	21,939	1,331	23,269
042-Additional Fringe Benefits			-			-			-	-	-	-
044-Debt Service Other Agcies			-			-			-	-	-	-
047-Maintenance (Own forces)	10,402	75	10,477	3,480		3,480	16,116	82	16,198	70,324	1,745	72,070
048-Maintenance (Contract B&G)			-			-	340,200		340,200	363,121	88	363,209
066, 070, & 080-Travel&Training			-			-			-	150	-	150
069-Promotion & Marketing			-			-			-	-	-	-
102,103-Contracts Prog/Ops Svcs	16,083	102	16,185	4,305		4,305	48,731		48,731	117,184	2,865	120,049
Total Non-Compensation Expenses	61,611	522	62,133	15,252	-	15,252	428,371	831	429,201	827,837	19,705	847,542
<b>Total Expenditures</b>	<b>109,259</b>	<b>1,932</b>	<b>111,191</b>	<b>71,774</b>	<b>-</b>	<b>71,774</b>	<b>497,158</b>	<b>5,243</b>	<b>502,402</b>	<b>1,514,343</b>	<b>126,708</b>	<b>1,641,050</b>
<b>Total Revenues Over(Under)Expenditures</b>	<b>6,860</b>	<b>17,611</b>	<b>24,472</b>	<b>60,183</b>	<b>(212)</b>	<b>59,971</b>	<b>(370,900)</b>	<b>(2,276)</b>	<b>(373,176)</b>	<b>(110,503)</b>	<b>125,751</b>	<b>15,249</b>

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	MILLER (48)			SILVER LAKE (77)			PILLSBURY (65)			KINGSTON (43)		
	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL
<b>Revenues</b>												
<b>Operating Revenue</b>												
Camping			-			-	75,950		75,950			-
Admission	111,014		111,014	29,575		29,575	6,136		6,136	56,988		56,988
Pavilion/Facility			-			-			-	1,400		1,400
Leases/Special Use Permits	3,810		3,810			-			-	1,988		1,988
Other			-			-	1,734		1,734			-
<b>Retail</b>			-			-			-			-
Sales		8,661	8,661		11,640	11,640		26,284	26,284		32,005	32,005
Less Purchases		(5,749)	(5,749)		(3,742)	(3,742)		(8,820)	(8,820)		(10,029)	(10,029)
<b>Total Net Revenue</b>	<b>114,824</b>	<b>2,912</b>	<b>117,735</b>	<b>29,575</b>	<b>7,898</b>	<b>37,473</b>	<b>83,821</b>	<b>17,463</b>	<b>101,284</b>	<b>60,376</b>	<b>21,976</b>	<b>82,352</b>
<b>Expenditures</b>												
<b>Compensation</b>												
010 & 011-Full Time Salaries	47,415		47,415			-	51,212		51,212	31,513		31,513
050-Part Time Temp Salaries	28,380	1,280	29,660	33,352		33,352		7,015	7,015		11,964	11,964
059-Full Time Temp Salaries			-			-			-			-
018 & 019-OT & Holiday	761	5	766	20	20	20	70		70	35	3	38
060-Benefits	37,907	98	38,005	2,553		2,553	3,923	537	4,460	2,413	915	3,329
<b>Total Compensation</b>	<b>114,463</b>	<b>1,384</b>	<b>115,847</b>	<b>35,925</b>	<b>-</b>	<b>35,925</b>	<b>55,205</b>	<b>7,551</b>	<b>62,756</b>	<b>33,961</b>	<b>12,882</b>	<b>46,843</b>
<b>Non-Compensation Expenses</b>												
020-Current Expenses	3,550	173	3,723	2,151		2,151	4,595	99	4,694	3,901	104	4,004
022-Rents & Leases	117		117			-			-			-
023-Utilities	1,051		1,051	706		706	147	450	597	1,036	39	1,075
024-Maintenance (non bldg & grds)	1,083		1,083	155		155	423		423	143		143
026-Organization Dues			-			-			-			-
027 DoiT			-			-			-			-
029,049-Trsf Agy/Other			-			-			-			-
030-Equipment		449	449			-	2,634		2,634	1,250		1,250
039-Telecommunication	1,857	162	2,020	2,087		2,087	2,003		2,003	2,782	456	3,238
042-Additional Fringe Benefits			-			-			-			-
044-Debt Service Other Agcies			-			-			-			-
047-Maintenance (Own forces)	2,849	1,034	3,882	1,318		1,318	3,066		3,066	8,165		8,165
048-Maintenance (Contract B&G)	36		36			-			-			-
066, 070,& 080-Travel&Training			-			-			-	359.79		360
069-Promotion & Marketing			-			-			-			-
102,103-Contracts Prog/Ops Svcs	7,660		7,660	7,094		7,094	3,718	5	3,723	2,233	5	2,238
<b>Total Non-Compensation Expenses</b>	<b>18,204</b>	<b>1,818</b>	<b>20,021</b>	<b>13,510</b>	<b>-</b>	<b>13,510</b>	<b>16,586</b>	<b>554</b>	<b>17,140</b>	<b>19,869</b>	<b>604</b>	<b>20,473</b>
<b>Total Expenditures</b>	<b>132,666</b>	<b>3,202</b>	<b>135,868</b>	<b>49,434</b>	<b>-</b>	<b>49,434</b>	<b>71,791</b>	<b>8,106</b>	<b>79,896</b>	<b>53,831</b>	<b>13,485</b>	<b>67,316</b>
<b>Total Revenues Over(Under)Expenditures</b>	<b>(17,842)</b>	<b>(290)</b>	<b>(18,133)</b>	<b>(19,859)</b>	<b>7,898</b>	<b>(11,961)</b>	<b>12,030</b>	<b>9,357</b>	<b>21,387</b>	<b>6,545</b>	<b>8,491</b>	<b>15,036</b>

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	WINSLOW (99)			ROLLINS (71)			MOLLIDGEWOCK (50)			WENTWORTH (93)		
	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL
<b>Revenues</b>												
<b>Operating Revenue</b>												
Camping			-			-	55,101		55,101			-
Admission	49,230		49,230	37,865		37,865	2,131		2,131	18,930		18,930
Pavilion/Facility	1,150		1,150			-			-			-
Leases/Special Use Permits			-	208		208			-			-
Other			-			-			-			-
<b>Retail</b>			-			-			-			-
Sales		-	-			-		10,645	10,645			-
Less Purchases		-	-			-		(4,818)	(4,818)			-
<b>Total Net Revenue</b>	50,380	-	50,380	38,073	-	38,073	57,232	5,826	63,058	18,930	-	18,930
<b>Expenditures</b>												
<b>Compensation</b>												
010 & 011-Full Time Salaries			-			-			-			-
050-Part Time Temp Salaries	18,842		18,842	29,980		29,980	26,354	5,034	31,388	26,721		26,721
059-Full Time Temp Salaries			-			-			-			-
018 & 019-OT & Holiday			-			-	26		26			-
060-Benefits	1,425		1,425	2,294		2,294	2,018	385	2,403	2,044		2,044
<b>Total Compensation</b>	20,267	-	20,267	32,274	-	32,274	28,398	5,420	33,818	28,765	-	28,765
<b>Non-Compensation Expenses</b>												
020-Current Expenses	358		358	1,934		1,934	4,390		4,390	1,774		1,774
022-Rents & Leases			-			-	9		9			-
023-Utilities	802		802	359		359	737		737	212		212
024-Maintenance (non bldg & grds)			-			-	36		36			-
026-Organization Dues			-			-			-			-
027 DoiT			-			-			-			-
029,049-Trsf Agy/Other			-			-			-			-
030-Equipment			-			-			-			-
039-Telecommunication	451		451	979		979	1,372		1,372	889		889
042-Additional Fringe Benefits			-			-			-			-
044-Debt Service Other Agcies			-			-			-			-
047-Maintenance (Own forces)	301		301	245		245	3,290		3,290	330		330
048-Maintenance (Contract B&G)			-			-			-			-
066, 070,& 080-Travel&Training			-			-			-			-
069-Promotion & Marketing			-			-			-			-
102,103-Contracts Prog/Ops Svcs	1,206		1,206	625		625	3,955		3,955	3,010		3,010
<b>Total Non-Compensation Expenses</b>	3,118	-	3,118	4,142	-	4,142	13,789	-	13,789	6,214	-	6,214
<b>Total Expenditures</b>	23,385	-	23,385	36,416	-	36,416	42,187	5,420	47,607	34,980	-	34,980
<b>Total Revenues Over(Under)Expenditures</b>	26,995	-	26,995	1,657	-	1,657	15,045	407	15,452	(16,050)	-	(16,050)

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	COLEMAN (11)			JERICHO (36)			SUMMARY		
	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL
<b>Revenues</b>									
<b>Operating Revenue</b>									
Camping	76,027		76,027	81,809		81,809	288,887	-	288,887
Admission	2,528		2,528	14,111		14,111	328,507	-	328,507
Pavilion/Facility			-	1,550		1,550	4,100	-	4,100
Leases/Special Use Permits	150		150	250		250	6,406	-	6,406
Other	1,254		1,254	3,629		3,629	6,617	-	6,617
<b>Retail</b>			-			-	-	-	-
Sales		10,908	10,908		63,838	63,838	-	163,980	163,980
Less Purchases		(5,743)	(5,743)		(36,922)	(36,922)	-	(75,823)	(75,823)
<b>Total Net Revenue</b>	<b>79,958</b>	<b>5,165</b>	<b>85,124</b>	<b>101,349</b>	<b>26,917</b>	<b>128,266</b>	<b>634,518</b>	<b>88,157</b>	<b>722,674</b>
<b>Expenditures</b>									
<b>Compensation</b>									
010 & 011-Full Time Salaries			-			-	130,139	-	130,139
050-Part Time Temp Salaries	47,585	3,803	51,388	57,814	15,057	72,871	269,028	44,153	313,181
059-Full Time Temp Salaries	23,210		23,210			-	23,210	-	23,210
018 & 019-OT & Holiday			-	109		109	1,021	8	1,029
060-Benefits	13,169	291	13,460	4,403	1,152	5,555	72,149	3,378	75,528
<b>Total Compensation</b>	<b>83,963</b>	<b>4,094</b>	<b>88,057</b>	<b>62,325</b>	<b>16,209</b>	<b>78,534</b>	<b>495,547</b>	<b>47,539</b>	<b>543,086</b>
<b>Non-Compensation Expenses</b>									
020-Current Expenses	17,456	941	18,397	12,107	917	13,025	52,215	2,235	54,450
022-Rents & Leases	5,011		5,011	8	450	458	5,145	450	5,595
023-Utilities	28,409		28,409	4,314	341	4,655	37,771	831	38,602
024-Maintenance (non bldg & grds)	472		472	114		114	2,426	-	2,426
026-Organization Dues			-			-	-	-	-
027 DoiT			-			-	-	-	-
029,049-Trsf Agy/Other			-			-	-	-	-
030-Equipment	5,325	2,710	8,035	1,800		1,800	11,009	3,159	14,168
039-Telecommunication	8,390	140	8,530	2,506	840	3,346	23,316	1,598	24,914
042-Additional Fringe Benefits			-			-	-	-	-
044-Debt Service Other Agcies			-			-	-	-	-
047-Maintenance (Own forces)	51,226	98	51,324	7,989		7,989	78,780	1,131	79,912
048-Maintenance (Contract B&G)	3,436		3,436	1,665		1,665	5,138	-	5,138
066, 070,& 080-Travel&Training	111.18		111			-	471	-	471
069-Promotion & Marketing			-			-	-	-	-
102,103-Contracts Prog/Ops Svcs	15,074		15,074	1,968	482	2,450	46,541	492	47,033
<b>Total Non-Compensation Expenses</b>	<b>134,910</b>	<b>3,889</b>	<b>138,800</b>	<b>32,471</b>	<b>3,031</b>	<b>35,502</b>	<b>262,813</b>	<b>9,896</b>	<b>272,709</b>
<b>Total Expenditures</b>	<b>218,874</b>	<b>7,983</b>	<b>226,857</b>	<b>94,796</b>	<b>19,240</b>	<b>114,036</b>	<b>758,359</b>	<b>57,435</b>	<b>815,794</b>
<b>Total Revenues Over(Under)Expenditures</b>	<b>(138,915)</b>	<b>(2,818)</b>	<b>(141,733)</b>	<b>6,553</b>	<b>7,677</b>	<b>14,230</b>	<b>(123,842)</b>	<b>30,722</b>	<b>(93,120)</b>

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF NATURAL AND CULTURAL RESOURCES  
DIVISION OF PARKS AND RECREATION  
SMALL PARKS  
PROFIT AND LOSS STATEMENTS - FY2018

	CLOUGH (09)			MILAN HILL (47)			DEER MTN (16)			PISGAH (67)			WADLEIGH (83)		
	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL
<b>Revenues</b>															
<b>Operating Revenue</b>															
Camping			-	31,110		31,110	19,370		19,370			-			-
Admission	51,170		51,170	217		217	369		369	2,046		2,046	7,554		7,554
Pavilion/Facility	1,600		1,600	50		50			-			-	1,100		1,100
Leases/Special Use Permits	522		522			-			-			-			-
Other			-			-			-			-			-
<b>Retail</b>			-			-			-			-			-
Sales		3,525	3,525		3,259	3,259		2,303	2,303			-			-
Less Purchases		-	-		(1,679)	(1,679)		(2,934)	(2,934)			-			-
<b>Total Net Revenue</b>	<b>53,292</b>	<b>3,525</b>	<b>56,817</b>	<b>31,377</b>	<b>1,580</b>	<b>32,956</b>	<b>19,739</b>	<b>(631)</b>	<b>19,108</b>	<b>2,046</b>		<b>2,046</b>	<b>8,654</b>	<b>-</b>	<b>8,654</b>
<b>Expenditures</b>															
<b>Compensation</b>															
010 & 011-Full Time Salaries			-			-			-			-			-
050-Part Time Temp Salaries	35,697		35,697	36,278		36,278	14,289		14,289	25,442		25,442	2,300		2,300
059-Full Time Temp Salaries			-			-			-			-			-
018 & 019-OT & Holiday	78		78	41		41			-			-			-
060-Benefits	2,737		2,737	2,778		2,778	1,093		1,093	1,946		1,946	176		176
<b>Total Compensation</b>	<b>38,512</b>	<b>-</b>	<b>38,512</b>	<b>39,097</b>	<b>-</b>	<b>39,097</b>	<b>15,382</b>	<b>-</b>	<b>15,382</b>	<b>27,388</b>	<b>-</b>	<b>27,388</b>	<b>2,476</b>	<b>-</b>	<b>2,476</b>
<b>Non-Compensation Expenses</b>															
020-Current Expenses	2,149		2,149	5,511		5,511	1,743		1,743	4,873		4,873	778		778
022-Rents & Leases	26		26			-	2		2	60		60	430		430
023-Utilities	360		360	5,593		5,593	425		425	2,512	43	2,554	478		521
024-Maintenance (non bldg & grds)	520		520	148		148	131		131			-			-
026-Organization Dues			-			-			-			-			-
027 DoIT			-			-			-			-			-
029,049-Trsf Agy/Other			-			-			-			-			-
030-Equipment			-	795		795	548		548	635		635	760		760
039-Telecommunication	2,827		2,827	2,992		2,992			-	624	56	680	439		495
042-Additional Fringe Benefits			-			-			-			-			-
044-Debt Service Other Agcies			-			-			-			-			-
047-Maintenance (Own forces)	701		701	1,700		1,700	4,001	38	4,039	1,362		1,362	333		333
048-Maintenance (Contract B&G)			-			-	10,510		10,510			-			-
066, 070, & 080-Travel&Training			-			-			-			-			-
069-Promotion & Marketing			-			-			-			-			-
102,103-Contracts Prog/Ops Svcs	3,142		3,142	10,795		10,795	14,761		14,761	14,300		14,300	228		228
<b>Total Non-Compensation Expenses</b>	<b>9,725</b>	<b>-</b>	<b>9,725</b>	<b>27,535</b>	<b>-</b>	<b>27,535</b>	<b>32,121</b>	<b>38</b>	<b>32,159</b>	<b>24,365</b>	<b>98</b>	<b>24,464</b>	<b>3,446</b>	<b>-</b>	<b>3,545</b>
<b>Total Expenditures</b>	<b>48,237</b>	<b>-</b>	<b>48,237</b>	<b>66,633</b>	<b>-</b>	<b>66,633</b>	<b>47,503</b>	<b>38</b>	<b>47,541</b>	<b>51,754</b>	<b>98</b>	<b>51,852</b>	<b>5,922</b>	<b>-</b>	<b>6,021</b>
<b>Total Revenues Over(Under)Expenditures</b>	<b>5,055</b>	<b>3,525</b>	<b>8,580</b>	<b>(35,256)</b>	<b>1,580</b>	<b>(33,676)</b>	<b>(27,763)</b>	<b>(669)</b>	<b>(28,432)</b>	<b>(49,708)</b>	<b>(98)</b>	<b>(49,806)</b>	<b>2,732</b>	<b>-</b>	<b>2,633</b>

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF NATURAL AND CULTURAL RESOURCES  
DIVISION OF PARKS AND RECREATION  
SMALL PARKS  
PROFIT AND LOSS STATEMENTS - FY2018

	CHESTERFIELD (08)			FOREST LAKE (23)			MT WASHINGTON (52)		
	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL
<b>Revenues</b>									
<b>Operating Revenue</b>									
Camping			-			-			-
Admission	879		879			-			-
Pavilion/Facility			-			-			-
Leases/Special Use Permits			-			-			-
Other			-			-			-
<b>Retail</b>			-			-			-
Sales		3,573	3,573			-			-
Less Purchases		(3,059)	(3,059)			-			-
<b>Total Net Revenue</b>	879	515	1,394	-	-	-	-	-	-
<b>Expenditures</b>									
<b>Compensation</b>			-			-			-
010 & 011-Full Time Salaries			-	7,111		7,111	(177)		(177)
050-Part Time Temp Salaries		12,125	12,125			-			-
059-Full Time Temp Salaries			-			-			-
018 & 019-OT & Holiday		15	15			-			-
060-Benefits		929	929	544		544			-
Total Compensation	-	13,069	13,069	7,655	-	7,655	(177)	-	(177)
<b>Non-Compensation Expenses</b>									
020-Current Expenses	780	18	798	984		984	39		39
022-Rents & Leases	251		251	263		263			-
023-Utilities		578	578			-			-
024-Maintenance (non bldg & grds)			-			-			-
026-Organization Dues			-			-			-
027 DoiT			-			-			-
029,049-Trsf Agy/Other			-			-			-
030-Equipment			-	760		760			-
039-Telecommunication	340	898	1,238	327		327			-
042-Additional Fringe Benefits			-			-			-
044-Debt Service Other Agcies			-			-			-
047-Maintenance (Own forces)	489		489	473		473			-
048-Maintenance (Contract B&G)	1,100		1,100			-			-
066, 070, & 080-Travel&Training			-			-			-
069-Promotion & Marketing			-			-			-
102,103-Contracts Prog/Ops Svcs	325		325	65		65			-
Total Non-Compensation Expenses	3,285	1,493	4,778	2,871	-	2,871	39	-	39
<b>Total Expenditures</b>	3,285	14,562	17,846	10,526	-	10,526	(138)	-	(138)
<b>Total Revenues Over(Under)Expenditures</b>	<b>(2,405)</b>	<b>(14,047)</b>	<b>(16,452)</b>	<b>(10,526)</b>	<b>-</b>	<b>(10,526)</b>	<b>138</b>	<b>-</b>	<b>138</b>

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF NATURAL AND CULTURAL RESOURCES  
DIVISION OF PARKS AND RECREATION  
SMALL PARKS  
PROFIT AND LOSS STATEMENTS - FY2018

	LAKE TARLETON (42)			LIVERMORE FALLS (94) (38)			Other			SUMMARY		
	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL
<b>Revenues</b>												
<b>Operating Revenue</b>												
Camping		-	-			-	-	-	50,480	-	-	50,480
Admission		-	-	8,595		8,595	-	-	70,831	-	-	70,831
Pavilion/Facility		-	-			-	-	-	2,750	-	-	2,750
Leases/Special Use Permits		-	-			-	-	-	522	-	-	522
Other		-	-			-	-	-	-	-	-	-
<b>Retail</b>		-	-			-	-	-	-	-	-	-
Sales		-	-			-	-	-	-	12,660	-	12,660
Less Purchases		-	-			-	-	-	-	(7,672)	-	(7,672)
<b>Total Net Revenue</b>	-	-	-	8,595	-	8,595	-	-	-	124,583	4,988	129,571
<b>Expenditures</b>												
<b>Compensation</b>												
010 & 011-Full Time Salaries		-	-			-	-	-	6,934	-	-	6,934
050-Part Time Temp Salaries		-	-	15,814		15,814	-	-	129,821	12,125	-	141,946
059-Full Time Temp Salaries		-	-			-	-	-	-	-	-	-
018 & 019-OT & Holiday		-	-	16		16	-	-	135	15	-	150
060-Benefits		-	-	1,211		1,211	-	-	10,486	929	-	11,414
<b>Total Compensation</b>	-	-	-	17,041	-	17,041	-	-	-	147,376	13,069	160,444
<b>Non-Compensation Expenses</b>												
020-Current Expenses	180		180	165		165	603	-	603	17,805	18	17,823
022-Rents & Leases	1,055		1,055	-		-	-	-	-	2,086	-	2,086
023-Utilities			-	418		418	434	-	434	10,218	621	10,839
024-Maintenance (non bldg & grds)			-			-	-	-	-	799	-	799
026-Organization Dues			-			-	-	-	-	-	-	-
027 DoiT			-			-	-	-	-	-	-	-
029,049-Trsf Agy/Other			-			-	-	-	-	-	-	-
030-Equipment			-	635		635	-	-	-	4,133	-	4,133
039-Telecommunication			-	1,946		1,946	-	-	-	9,495	953	10,449
042-Additional Fringe Benefits			-			-	-	-	-	-	-	-
044-Debt Service Other Agcies			-			-	-	-	-	-	-	-
047-Maintenance (Own forces)			-	114		114	2,380	-	2,380	11,553	38	11,591
048-Maintenance (Contract B&G)			-			-	10,210	-	10,210	21,820	-	21,820
066, 070, & 080-Travel&Training			-			-	-	-	-	-	-	-
069-Promotion & Marketing			-			-	-	-	-	-	-	-
102,103-Contracts Prog/Ops Svcs	3,584		3,584			-	1,708	-	1,708	48,909	-	48,909
<b>Total Non-Compensation Expenses</b>	4,819	-	4,819	3,278	-	3,278	15,334	-	15,334	126,818	1,630	128,447
<b>Total Expenditures</b>	4,819	-	4,819	20,319	-	20,319	15,334	-	15,334	274,193	14,698	288,892
<b>Total Revenues Over(Under)Expenditures</b>	(4,819)	-	(4,819)	(11,724)	-	(11,724)	(15,334)	-	(15,334)	(149,611)	(9,710)	(159,321)

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF NATURAL AND CULTURAL RESOURCES  
DIVISION OF PARKS AND RECREATION  
FRANCONIA NOTCH REGIONS  
PROFIT AND LOSS STATEMENTS - FY2018

	FLUME (24)			LAFAYETTE (44)			FRANCONIA NOTCH ADMIN (22) (46)			ECHO LAKE FNSP (10)			SUMMARY		
	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL
<b>Revenues</b>															
<b>Operating Revenue</b>															
Camping			-	623,302		623,302			-	63,990		63,990	687,291	-	687,291
Admission	2,618,629		2,618,629	19,795		19,795			-	89,739		89,739	2,728,163	-	2,728,163
Pavilion/Facility			-			-			-			-			-
Leases/Special Use Permits	52,941		52,941			-	12,929		12,929			-	65,870		65,870
Other	18,935		18,935			-	102		102	580		580	19,617		19,617
<b>Retail</b>			-			-			-			-			-
Sales		591,318	591,318		142,678	142,678			-		84,623	84,623		818,618	818,618
Less Purchases		(327,843)	(327,843)		(67,791)	(67,791)			-		-	-		(395,635)	(395,635)
<b>Total Net Revenue</b>	<b>2,690,505</b>	<b>263,474</b>	<b>2,953,979</b>	<b>643,096</b>	<b>74,886</b>	<b>717,983</b>	<b>13,031</b>	<b>-</b>	<b>13,031</b>	<b>154,309</b>	<b>84,623</b>	<b>238,932</b>	<b>3,500,941</b>	<b>422,983</b>	<b>3,923,924</b>
<b>Expenditures</b>															
<b>Compensation</b>															
010 & 011-Full Time Salaries	85,905		85,905	900		900	38,255		38,255	28,467		28,467	153,526	-	153,526
050-Part Time Temp Salaries	158,248	40,518	198,766	59,487	12,783	72,270			-	17,588	17,588		217,735	70,890	288,624
059-Full Time Temp Salaries			-	25,432		25,432			-				25,432		25,432
018 & 019-OT & Holiday	4,248	188	4,435	326		326	747		747	102	226	328	5,423	414	5,836
060-Benefits	64,505	3,111	67,616	14,913	975	15,887	15,745		15,745	2,185	1,363	3,548	97,349	5,448	102,797
<b>Total Compensation</b>	<b>312,905</b>	<b>43,817</b>	<b>356,722</b>	<b>101,058</b>	<b>13,758</b>	<b>114,816</b>	<b>54,747</b>	<b>-</b>	<b>54,747</b>	<b>30,754</b>	<b>19,177</b>	<b>49,931</b>	<b>499,464</b>	<b>76,752</b>	<b>576,216</b>
<b>Non-Compensation Expenses</b>															
020-Current Expenses	27,499	9,082	36,581	15,033	150	15,183	10,253		10,253	2,398	83	2,481	55,183	9,315	64,498
022-Rents & Leases	23,537		23,537			-	289		289			-	23,826		23,826
023-Utilities		1,125	1,125	2,258	8	2,266			-			-	2,258	1,133	3,391
024-Maintenance (non bldg & grds)	1,201		1,201	41		41			-	463		463	1,704		1,704
026-Organization Dues	8,500		8,500			-			-			-	8,500		8,500
027 DoIT			-			-			-			-			-
029,049-Trsf Agy/Other	(24,664)		(24,664)	3,029		3,029			-			-	(21,635)		(21,635)
030-Equipment	1,748	2,998	4,746			-			-		10,828	10,828	1,748	13,826	15,574
038-039-Online Svcs & Telecommunication	6,304	632	6,936	5,189		5,189	84		84	165		165	11,741	632	12,374
042-Additional Fringe Benefits			-			-			-			-			-
044-Debt Service Other Agcies			-			-			-			-			-
047-Maintenance (Own forces)	13,102	10,155	23,257	2,627		2,627			-	1,375	174	1,549	17,103	10,329	27,433
048-Maintenance (Contract B&G)	13,369		13,369			-			-			-	13,369		13,369
066, 070, & 080-Travel&Training	995.73		996			-			-			-	996		996
069-Promotion & Marketing			-			-			-			-			-
102,103-Contracts Prog/Ops Svcs	15,860	2,621	18,482	14,181	121	14,302	1,130		1,130	229		229	31,401	2,742	34,143
<b>Total Non-Compensation Expenses</b>	<b>87,451</b>	<b>26,613</b>	<b>114,064</b>	<b>42,358</b>	<b>279</b>	<b>42,636</b>	<b>11,756</b>	<b>-</b>	<b>11,756</b>	<b>4,630</b>	<b>11,085</b>	<b>15,715</b>	<b>146,195</b>	<b>37,977</b>	<b>184,172</b>
<b>Total Expenditures</b>	<b>400,356</b>	<b>70,430</b>	<b>470,786</b>	<b>143,415</b>	<b>14,037</b>	<b>157,452</b>	<b>66,503</b>	<b>-</b>	<b>66,503</b>	<b>35,385</b>	<b>30,262</b>	<b>65,647</b>	<b>645,659</b>	<b>114,729</b>	<b>760,388</b>
<b>Total Revenues Over(Under)Expenditures</b>	<b>2,290,149</b>	<b>193,044</b>	<b>2,483,193</b>	<b>499,681</b>	<b>60,849</b>	<b>560,531</b>	<b>(53,472)</b>	<b>-</b>	<b>(53,472)</b>	<b>118,924</b>	<b>54,361</b>	<b>173,285</b>	<b>2,855,282</b>	<b>308,254</b>	<b>3,163,537</b>

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF NATURAL AND CULTURAL RESOURCES  
DIVISION OF PARKS AND RECREATION  
ADMINISTRATION  
PROFIT AND LOSS STATEMENTS - FY2018

	SERVICE PARKS MANAGEMENT ADMINISTRATION (02)(06)(10)(12)(049)						
	OPER (02) Conc	OPER (06) BB	OPER (12) DD&M	OPER (49) Other	TOTAL MANAGEMENT ADMINISTRATION	TOTAL RETAIL ADJUSTMENTS	TOTAL SERVICE PARKS OTHER ADMIN
<b>Revenue</b>							
<b>Operating Revenue</b>							
Camping					-		-
Admission				62,814	62,814		62,814
Pavilion/Facility					-		-
Leases/Special Use Permits	4,900			20,600	25,500		25,500
Other				17,185	17,185		17,185
<b>Retail</b>							
Sales					-	70	70
Less Purchases					-	(17,490)	(17,490)
<b>Total Net Revenue</b>	4,900	0	0	100,599	105,499	(17,420)	88,079
<b>Expenditures</b>							
<b>Compensation</b>							
010 & 011-Full Time Salaries	120,333				120,333		120,333
050-Part Time Temp Salaries	37,174		27,195		64,369	5,756	70,125
059-Full Time Temp Salaries	31,830				31,830		31,830
018 & 019-OT & Holiday	144				144		144
060-Benefits	84,842		2,080		86,922	440	87,363
Total Compensation	274,322	0	29,275	0	303,598	6,196	309,794
<b>Non-Compensation Expenses</b>							
020-Current Expenses	228,981	5	3,418	24,912	257,316	7,465	264,781
022-Rents & Leases			113		113	327	440
023-Utilities					-		-
024-Maintenance (non bldg & grds)	330				330		330
026-Organization Dues					-		-
027 DoIT					-		-
029,049-Trsf Agy/Other	832,766	25,217			857,983		857,983
030-Equipment	41,510		26,345		67,855	490	68,345
033-Land Acquisition & Easement					-		-
038-039-Online Svcs & Telecommunication	2,309		971	8,019	11,298	1,637	12,935
042-Additional Fringe Benefits	84,012				84,012		84,012
040-044-Indirect Costs, Debt Service Other Agcie	15,471				15,471		15,471
047-Maintenance (Own forces)			678	47,071	47,749	94	47,843
048-Maintenance (Contract B&G)				3,998	3,998		3,998
061, 062 - Unemply & WC	127,816				127,816		127,816
057,066 070, 080-Book,Travel&Training	1,215		101		1,316		1,316
069-Promotion & Marketing					-		-
102,103-Contracts Prog/Ops Svcs	14,168		1,122	8,665	23,954		23,954
Total Non-Compensation Expenses	1,348,577	25,222	32,747	92,664	1,499,210	10,012	1,509,222
<b>Total Expenditures</b>	1,622,899	25,222	62,022	92,664	1,802,808	16,208	1,819,016
<b>Total Revenues Over(Under)Expenditures</b>	<b>(1,617,999.25)</b>	<b>(25,222.01)</b>	<b>(62,022.36)</b>	<b>7,934.89</b>	<b>(1,697,308.73)</b>	<b>(33,628.15)</b>	<b>(1,730,936.88)</b>

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF NATURAL AND CULTURAL RESOURCES  
DIVISION OF PARKS AND RECREATION  
ADMINISTRATION  
PROFIT AND LOSS STATEMENTS - FY2018

	SCA (72)	Comm Tower Fund 8682 F&L	Park Plate Fund Transfers (DOS)	PARKS DIVISION ADMINISTRATION (3701)	UNEMPLY (6161) & WORK COMP (8146)	SUMMARY ALL SERVICE PARKS ADMIN & OTHER		
	OPER	OPER	OPER	OPER	OPER	OPER	RETAIL	TOTAL
<b>Revenue</b>								
<b>Operating Revenue</b>								
Camping						-	-	-
Admission						62,814	-	62,814
Pavilion/Facility						-	-	-
Leases/Special Use Permits						25,500	-	25,500
Other		111,740	707,880	-		836,805	-	836,805
<b>Retail</b>								
Sales						-	70	70
Less Purchases						-	(17,490)	(17,490)
<b>Total Net Revenue</b>	-	111,740	707,880	-	-	925,119	(17,420)	907,699
<b>Expenditures</b>								
<b>Compensation</b>								
010 & 011-Full Time Salaries				694,010		814,343	-	814,343
050-Part Time Temp Salaries						64,369	5,756	70,125
059-Full Time Temp Salaries						31,830	-	31,830
018 & 019-OT & Holiday						144	-	144
060-Benefits				328,384		415,306	440	415,747
Total Compensation	-	-	-	1,022,394	-	1,325,992	6,196	1,332,188
<b>Non-Compensation Expenses</b>								
020-Current Expenses	874	-	-	28,319		286,509	293,974	580,483
022-Rents & Leases	780			650		1,543	1,870	3,413
023-Utilities						-	-	-
024-Maintenance (non bldg & grds)						330	330	660
026-Organization Dues				9,424		9,424	9,424	18,848
027 DoiT				312,980		312,980	312,980	625,960
029,049-Trsf Agy/Other				162,104		1,020,086	1,020,086	2,040,173
030-Equipment				1,227		69,082	69,572	138,653
033-Land Acquisition & Easement						-	-	-
038-039-Online Svcs & Telecommunication				12,011		23,309	24,946	48,255
042-Additional Fringe Benefits				41,925		125,937	125,937	251,874
040-044-Indirect Costs, Debt Service Other Agcie						15,471	15,471	30,941
047-Maintenance (Own forces)	1,616	-	-	50,000		99,365	99,459	198,824
048-Maintenance (Contract B&G)						3,998	3,998	7,995
061, 062 - Unemploy & WC						127,816	127,816	255,632
057,066 070, 080-Book,Travel&Training				21,001		22,317	22,317	44,634
069-Promotion & Marketing				36,040		36,040	36,040	72,081
102,103-Contracts Prog/Ops Svcs	163,069	-	-	118,935		305,958	305,958	611,916
Total Non-Compensation Expenses	166,339	0	0	794,616	0	2,460,165	2,470,177	4,930,341
<b>Total Expenditures</b>	166,339	-	-	1,817,011	-	3,786,157	2,476,373	6,262,530
<b>Total Revenues Over(Under)Expenditures</b>	<b>(166,338.53)</b>	<b>111,740.06</b>	<b>707,880.00</b>	<b>(1,817,010.62)</b>	<b>-</b>	<b>(2,861,038)</b>	<b>(2,493,793)</b>	<b>(5,354,831)</b>

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF NATURAL AND CULTURAL RESOURCES  
DIVISION OF PARKS AND RECREATION  
REGIONAL OFFICES  
PROFIT AND LOSS STATEMENTS - FY2018

	CENTRAL REGIONAL OFFICE (07)	GREAT NORTH WOODS REGIONAL OFFICE (26)	SEACOAST REGIONAL OFFICE (60 & 79)	SOUTH REGIONAL OFFICE (80)	SUMMARY
	OPER	OPER	OPER	OPER	TOTAL
<b>Revenues</b>					
<b>Operating Revenue</b>					
Camping					-
Admission					-
Pavilion/Facility					-
Leases/Special Use Permits	2,952				2,952
Other		968			968
<b>Retail</b>					-
Sales					-
Less Purchases					-
<b>Total Net Revenue</b>	2,952	968	-	-	3,920
<b>Expenditures</b>					
<b>Compensation</b>					
010 & 011-Full Time Salaries	148,179	120,129	76,209	61,664	406,180
050-Part Time Temp Salaries	4,447	42,439		58,076	104,962
059-Full Time Temp Salaries		33,088	11,674	5,654	50,416
018 & 019-OT & Holiday		45		29	74
060-Benefits	98,390	107,442	34,679	44,637	285,148
Total Compensation	251,015	303,143	122,562	170,060	846,781
<b>Non-Compensation Expenses</b>					
020-Current Expenses	20,934	35,965	25,340	19,841	102,080
022-Rents & Leases		8	1,428		1,436
023-Utilities		778		1,587	2,366
024-Maintenance (non bldg & grds)	991	3,232	2,285	126	6,635
026-Organization Dues					-
027 DoiT					-
029,049-Trsf Agy/Other					-
030-Equipment	27,427	33,022		26,586	87,034
038-039-Online Srvs & Telecommunicati	865	2,356	1,928	3,041	8,189
042-Additional Fringe Benefits					-
044-Debt Service Other Agcies					-
047-Maintenance (Own forces)	1,426	10,675	294	1,987	14,382
048-Maintenance (Contract B&G)	1,980			215	2,195
066, 070, & 080-Travel&Training		334.98		2684.5	3,019
069-Promotion & Marketing					-
102,103-Contracts Prog/Ops Svcs	1,080	400		2,374	3,854
Total Non-Compensation Expenses	54,703	86,772	31,274	58,442	231,191
<b>Total Expenditures</b>	305,718	389,915	153,836	228,502	1,077,972
<b>Total Revenues Over(Under)Expenditures</b>	<b>(302,767)</b>	<b>(388,947)</b>	<b>(153,836)</b>	<b>(228,502)</b>	<b>(1,074,052)</b>

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF NATURAL AND CULTURAL RESOURCES  
DIVISION OF PARKS AND RECREATION  
SEACOAST REGION  
PROFIT AND LOSS STATEMENTS - FY2018

	HAMPTON SO BCH/RV (29)			WALLIS SANDS (85)			ODIORNE PT STATE PARK (59)			RYE HARBOR STATE PARK (73)		
	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL
<b>Revenues</b>												
<b>Operating Revenue</b>												
Camping	305,444		305,444			-			-			-
Admission	428,408		428,408	258,212		258,212	95,545		95,545	6,450		6,450
Pavilion/Facility	9,062		9,062			-	28,125		28,125	27,727		27,727
Leases/Special Use Permits	6,950		6,950	750		750	5,770		5,770			-
Other	4,769		4,769	84		84	2,035		2,035	643		643
<b>Retail</b>			-			-			-			-
Sales		96,383	96,383		115,633	115,633			-			-
Less Purchases		(27,128)	(27,128)		(59,577)	(59,577)			-			-
<b>Total Net Revenue</b>	<b>754,633</b>	<b>69,255</b>	<b>823,888</b>	<b>259,046</b>	<b>56,056</b>	<b>315,102</b>	<b>131,475</b>	<b>-</b>	<b>131,475</b>	<b>34,820</b>	<b>-</b>	<b>34,820</b>
<b>Expenditures</b>												
<b>Compensation</b>												
010 & 011-Full Time Salaries			-			-			-			-
050-Part Time Temp Salaries	155,222	25,960	181,182	99,949	18,812	118,760	75,545	749	76,294			-
059-Full Time Temp Salaries			-			-			-			-
018 & 019-OT & Holiday	240	49	289	220	23	242	82		82			-
060-Benefits	11,796	1,990	13,785	7,545	1,441	8,986	19,656	57	19,713			-
<b>Total Compensation</b>	<b>167,257</b>	<b>28,000</b>	<b>195,257</b>	<b>107,713</b>	<b>20,275</b>	<b>127,989</b>	<b>95,283</b>	<b>807</b>	<b>96,089</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Non-Compensation Expenses</b>												
020-Current Expenses	28,792	453	29,245	13,181	826	14,008	17,826		17,826	821		821
022-Rents & Leases	513		513	3,298		3,298	1,281		1,281			-
023-Utilities	35,844	1,057	36,901		1,564	1,564	2,700		2,700	1,853		1,853
024-Maintenance (non bldg & grds)	1,948		1,948	294		294	1,453		1,453	62		62
026-Organization Dues			-			-			-			-
027 DoiT			-			-			-			-
029,049-Trsf Agy/Other			-			-			-			-
030-Equipment	37,756		37,756	22,587	525	23,112	20,742		20,742	1,955		1,955
039-Telecommunication	6,363	279	6,642	3,697		3,697	3,019		3,019	315		315
042-Additional Fringe Benefits			-			-			-			-
044-Debt Service Other Agcies			-			-			-			-
047-Maintenance (Own forces)	4,094		4,094	15,441		15,441	6,659		6,659	745		745
048-Maintenance (Contract B&G)	10,751		10,751			-	2,331		2,331			-
066, 070, & 080-Travel&Training			-			-			-	15.45		15
069-Promotion & Marketing			-			-			-			-
102,103-Contracts Prog/Ops Svcs	39,577	698	40,275	27,984		27,984	42,644		42,644	13,051		13,051
<b>Total Non-Compensation Expenses</b>	<b>165,639</b>	<b>2,487</b>	<b>168,125</b>	<b>86,482</b>	<b>2,916</b>	<b>89,397</b>	<b>98,655</b>	<b>-</b>	<b>98,655</b>	<b>18,817</b>	<b>-</b>	<b>18,817</b>
<b>Total Expenditures</b>	<b>332,896</b>	<b>30,486</b>	<b>363,382</b>	<b>194,195</b>	<b>23,191</b>	<b>217,386</b>	<b>193,937</b>	<b>807</b>	<b>194,744</b>	<b>18,817</b>	<b>-</b>	<b>18,817</b>
<b>Total Revenues Over(Under)Expenditures</b>	<b>421,737</b>	<b>38,769</b>	<b>460,506</b>	<b>64,850</b>	<b>32,865</b>	<b>97,716</b>	<b>(62,462)</b>	<b>(807)</b>	<b>(63,269)</b>	<b>16,003</b>	<b>-</b>	<b>16,003</b>

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF NATURAL AND CULTURAL RESOURCES  
DIVISION OF PARKS AND RECREATION  
SEACOAST REGION  
PROFIT AND LOSS STATEMENTS - FY2018

	SEASHELL COMPLEX (35)			SEACOAST SCIENCE CENTER (70)			HAMPTON BEACH MAIN (30)		
	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL
<b>Revenues</b>									
<b>Operating Revenue</b>									
Camping			-			-			-
Admission			-			-			-
Pavilion/Facility	42,323		42,323			-	3,400		3,400
Leases/Special Use Permits	12,277		12,277	13,824		13,824	5,006		5,006
Other	1		1			-			-
<b>Retail</b>			-			-			-
Sales			-			-			-
Less Purchases			-			-			-
<b>Total Net Revenue</b>	54,601	-	54,601	13,824		13,824	8,406		8,406
<b>Expenditures</b>									
<b>Compensation</b>									
010 & 011-Full Time Salaries			-			-			-
050-Part Time Temp Salaries	15,667		15,667			-	234,876	1,305	236,181
059-Full Time Temp Salaries			-			-	41,184		41,184
018 & 019-OT & Holiday			-			-	726		726
060-Benefits	1,199		1,199			-	58,368	100	58,467
Total Compensation	16,866	-	16,866	-	-	-	335,154	1,405	336,559
<b>Non-Compensation Expenses</b>									
020-Current Expenses	37,933		37,933			-	51,257	91	51,348
022-Rents & Leases			-			-			-
023-Utilities	65,689		65,689	48,464		48,464	4,763		4,763
024-Maintenance (non bldg & grds)	1,986		1,986			-	2,319		2,319
026-Organization Dues			-			-			-
027 DoiT			-			-			-
029,049-Trsf Agy/Other			-			-			-
030-Equipment	20,174		20,174	6,270		6,270	71,306		71,306
039-Telecommunication	6,243		6,243			-	4,193		4,193
042-Additional Fringe Benefits			-			-			-
044-Debt Service Other Agcies			-			-			-
047-Maintenance (Own forces)	6,248		6,248			-	10,187		10,187
048-Maintenance (Contract B&G)	24,811		24,811	925		925	24,775		24,775
066, 070, & 080-Travel&Training			-			-	2		2
069-Promotion & Marketing			-			-			-
102,103-Contracts Prog/Ops Svcs	14,214		14,214	4,685		4,685	135,833		135,833
Total Non-Compensation Expenses	177,299	-	177,299	60,345	-	60,345	304,636	91	304,727
<b>Total Expenditures</b>	194,165	-	194,165	60,345	-	60,345	639,790	1,496	641,286
<b>Total Revenues Over(Under)Expenditures</b>	<b>(139,564)</b>	<b>-</b>	<b>(139,564)</b>	<b>(46,521)</b>	<b>-</b>	<b>(46,521)</b>	<b>(631,384)</b>	<b>(1,496)</b>	<b>(632,880)</b>

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF NATURAL AND CULTURAL RESOURCES  
DIVISION OF PARKS AND RECREATION  
SEACOAST REGION  
PROFIT AND LOSS STATEMENTS - FY2018

	HAMPTON LIFEGUARD (31)			NORTH HAMPTON BCH (33)			JENNESS BCH (41)		
	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL
<b>Revenues</b>									
<b>Operating Revenue</b>									
Camping			-			-			-
Admission			-	99,327		99,327			-
Pavilion/Facility			-	17,500		17,500			-
Leases/Special Use Permits			-	225		225			-
Other			-			-	158,462		158,462
<b>Retail</b>			-			-			-
Sales			-			-			-
Less Purchases			-			-			-
<b>Total Net Revenue</b>			-	117,052		117,052	158,462		158,462
<b>Expenditures</b>									
<b>Compensation</b>									
010 & 011-Full Time Salaries			-			-			-
050-Part Time Temp Salaries	251,880		251,880			-			-
059-Full Time Temp Salaries			-			-			-
018 & 019-OT & Holiday	952		952			-			-
060-Benefits	19,422		19,422			-			-
Total Compensation	272,254	-	272,254	-	-	-	-	-	-
<b>Non-Compensation Expenses</b>									
020-Current Expenses	19,417		19,417	57,889		57,889	26,680		26,680
022-Rents & Leases			-			-			-
023-Utilities	79		79	4,994		4,994	4,678		4,678
024-Maintenance (non bldg & grds)	783		783			-			-
026-Organization Dues			-			-			-
027 DoiT			-			-			-
029,049-Trsf Agy/Other			-			-			-
030-Equipment	64,110		64,110	18,860		18,860	6,382		6,382
039-Telecommunication	512		512	954		954			-
042-Additional Fringe Benefits			-			-			-
044-Debt Service Other Agcies			-			-			-
047-Maintenance (Own forces)	2,409		2,409	1,509		1,509	360		360
048-Maintenance (Contract B&G)	1,446		1,446	3,625		3,625	1,000		1,000
066, 070, & 080-Travel&Training	735		735			-			-
069-Promotion & Marketing			-			-			-
102,103-Contracts Prog/Ops Svcs			-	93,686		93,686	22,321		22,321
Total Non-Compensation Expenses	89,491	-	89,491	181,515	-	181,515	61,421	-	61,421
<b>Total Expenditures</b>	361,744	-	361,744	181,515	-	181,515	61,421	-	61,421
<b>Total Revenues Over(Under)Expenditures</b>	<b>(361,744)</b>	<b>-</b>	<b>(361,744)</b>	<b>(64,464)</b>	<b>-</b>	<b>(64,464)</b>	<b>97,041</b>	<b>-</b>	<b>97,041</b>

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF NATURAL AND CULTURAL RESOURCES  
DIVISION OF PARKS AND RECREATION  
SEACOAST REGION  
PROFIT AND LOSS STATEMENTS - FY2018

	SEACOAST MAINT (78)			SUMMARY		
	OPER	RETAIL	TOTAL	OPER	RETAIL	TOTAL
<b>Revenues</b>						
<b>Operating Revenue</b>						
Camping			-	305,444	-	305,444
Admission			-	887,941	-	887,941
Pavilion/Facility			-	128,137	-	128,137
Leases/Special Use Permits			-	44,801	-	44,801
Other			-	165,994	-	165,994
<b>Retail</b>			-	-	-	-
Sales			-	-	212,016	212,016
Less Purchases			-	-	(86,705)	(86,705)
<b>Total Net Revenue</b>			-	1,532,317	125,311	1,657,629
<b>Expenditures</b>						
<b>Compensation</b>						
010 & 011-Full Time Salaries	90,563		90,563	90,563	-	90,563
050-Part Time Temp Salaries	21,202		21,202	854,341	46,827	901,167
059-Full Time Temp Salaries			-	41,184	-	41,184
018 & 019-OT & Holiday			-	2,220	72	2,292
060-Benefits	37,453		37,453	155,437	3,588	159,025
Total Compensation	149,218	-	149,218	1,143,745	50,486	1,194,231
<b>Non-Compensation Expenses</b>						
020-Current Expenses	13,070		13,070	266,880	1,370	268,251
022-Rents & Leases	377		377	5,469	-	5,469
023-Utilities	9,307		9,307	178,372	2,621	180,993
024-Maintenance (non bldg & grds)	891		891	9,736	-	9,736
026-Organization Dues			-	-	-	-
027 DoiT			-	-	-	-
029,049-Trsf Agy/Other			-	-	-	-
030-Equipment			-	270,142	525	270,667
039-Telecommunication	279		279	25,574	279	25,853
042-Additional Fringe Benefits			-	-	-	-
044-Debt Service Other Agcies			-	-	-	-
047-Maintenance (Own forces)	5,010		5,010	52,661	-	52,661
048-Maintenance (Contract B&G)	1,339		1,339	71,003	-	71,003
066, 070, & 080-Travel&Training			-	752	-	752
069-Promotion & Marketing			-	-	-	-
102,103-Contracts Prog/Ops Svcs			-	393,995	698	394,693
Total Non-Compensation Expenses	30,273	-	30,273	1,274,585	5,493	1,280,079
<b>Total Expenditures</b>	179,491	-	179,491	2,418,331	55,980	2,474,310
<b>Total Revenues Over(Under)Expenditures</b>	<b>(179,491)</b>	<b>-</b>	<b>(179,491)</b>	<b>(886,013)</b>	<b>69,332</b>	<b>(816,681)</b>

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF NATURAL AND CULTURAL RESOURCES  
DIVISION OF PARKS AND RECREATION  
HISTORIC SITES  
PROFIT AND LOSS STATEMENTS - FY2018

	ADMIN	TIP TOP HOUSE (52)	FROST FARM (25)	NANSEN (55)	FRANKLIN PIERCE (63)	FT STARK (81)	WEBSTER BIRTHPLACE (87)
		OPER	OPER	OPER	OPER	OPER	OPER
<b>Revenue</b>							
<b>Operating Revenue</b>							
Admission	1,874		8,660		6,669		
Pavilion/Facility							
Camping							
Leases/Special Use Permits							
Other		975					
<b>Retail</b>							
Sales			11,367		6,695		
Less Purchases			(9,888)		(5,549)		
<b>Total Net Revenue</b>	1,874	975	10,139	-	7,815	-	-
<b>Expenditures</b>							
<b>Compensation</b>							
010 & 011-Full Time Salaries							
050-Part Time Temp Salaries			20,415		141		
059-Full Time Temp Salaries							
018 & 019-OT & Holiday							
060-Benefits			555				
Total Compensation	-	-	20,970	-	141	-	-
<b>Non-Compensation Expenses</b>							
020-Current Expenses	1,119	39	76	42		110	
022-Rents & Leases							
023-Utilities			2,422		5,752	314	492
024-Maintenance (non bldg & grds)							
026-Organization Dues							
027 DoiT							
029,049-Trsf Agy/Other							
030-Equipment			760		760		
038-039-Online Srvs & Telecommunication			1,479		1,447		26
042-Additional Fringe Benefits							
044-Debt Service Other Agcies							
047-Maintenance (Own forces)							
048-Maintenance (Contract B&G)							
066, 070,& 080-Travel&Training							
069-Promotion & Marketing							
102,103-Contracts Prog/Ops Svcs						15,000	
Total Non-Compensation Expenses	1,119	39	4,737	42	7,958	15,424	518
<b>Total Expenditures</b>	1,119	39	25,707	42	8,100	15,424	518
<b>Total Revenues Over (Under) Expenditures</b>	755	936	(15,568)	(42)	(284)	(15,424)	(518)

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF NATURAL AND CULTURAL RESOURCES  
DIVISION OF PARKS AND RECREATION  
HISTORIC SITES  
PROFIT AND LOSS STATEMENTS - FY2018

	WEEKS (89)	WENTWORTH COOLIDGE MANSION (95)	WHITE ISLAND (96)	TOTAL	SUMMARY		
	OPER	OPER	OPER		Total Parks	Historic Sites Fund (5312)	Grand Total
<b>Revenue</b>							
<b>Operating Revenue</b>							
Admission	4,697	5,975		27,874	1,203	26,671	27,874
Pavilion/Facility				-	-	-	-
Camping				-	-	-	-
Leases/Special Use Permits				-	(200)	200	-
Other	15,000	25		16,000	255	15,745	16,000
<b>Retail</b>							
Sales	326	1,790		20,178	5,055	15,122	20,178
Less Purchases	(2,695)	(4,618)		(22,749)	(22,749)		(22,749)
<b>Total Net Revenue</b>	<b>17,328</b>	<b>3,172</b>	<b>-</b>	<b>41,302</b>	<b>(16,436)</b>	<b>57,738</b>	<b>41,302</b>
<b>Expenditures</b>							
<b>Compensation</b>							
010 & 011-Full Time Salaries				-	-	-	-
050-Part Time Temp Salaries	8,620	20,972		50,147	22,147	28,000	50,147
059-Full Time Temp Salaries				-	-	-	-
018 & 019-OT & Holiday				-	-	-	-
060-Benefits	564			1,119	701	418	1,119
Total Compensation	9,184	20,972	-	51,267	22,849	28,418	51,267
<b>Non-Compensation Expenses</b>							
020-Current Expenses	1,141	207		2,734	226	2,508	2,734
022-Rents & Leases				-	-	-	-
023-Utilities	891	9,398	71	19,339	19,339		19,339
024-Maintenance (non bldg & grds)				-	-	-	-
026-Organization Dues				-	-	-	-
027 DoiT				-	-	-	-
029,049-Trsf Agy/Other				-	-	-	-
030-Equipment	760	1,520		3,800	3,800		3,800
038-039-Online Srvs & Telecommunication	1,447	366		4,764	4,764		4,764
042-Additional Fringe Benefits				-	-	-	-
044-Debt Service Other Agcies				-	-	-	-
047-Maintenance (Own forces)				-	-	-	-
048-Maintenance (Contract B&G)		25,000		25,000	-	25,000	25,000
066, 070, & 080-Travel&Training				-	-	-	-
069-Promotion & Marketing				-	-	-	-
102,103-Contracts Prog/Ops Svcs				15,000	15,000		15,000
Total Non-Compensation Expenses	4,239	36,491	71	70,638	43,130	27,508	70,638
<b>Total Expenditures</b>	<b>13,423</b>	<b>57,463</b>	<b>71</b>	<b>121,905</b>	<b>65,979</b>	<b>55,926</b>	<b>121,905</b>
<b>Total Revenues Over (Under) Expenditures</b>	<b>3,905</b>	<b>(54,291)</b>	<b>(71)</b>	<b>(80,602)</b>	<b>(82,415)</b>	<b>1,812</b>	<b>(80,602)</b>

Historic Sites

**STATE OF NEW HAMPSHIRE  
DEPARTMENT OF NATURAL AND CULTURAL RESOURCES  
DIVISION OF PARKS AND RECREATION  
HAMPTON METER PROGRAM  
PROFIT AND LOSS STATEMENTS - FY2018**

	HAMPTON METERS	HAMPTON CAPITAL	TOTAL
	(7300)	IMPROVEMENT FUND (7301)	
	OPER	OPER	
<b>Beginning Balance</b>	<b>152,674</b>	<b>143,070</b>	<b>295,744</b>
<b>Revenue</b>			
<b>Operating Revenue</b>			
Meter Collections	1,969,127		1,969,127
Fines Collected	270,975		270,975
Parking Agreements	122,020		122,020
Total Revenue	2,362,122	-	2,362,122
To Capital	(200,000)	200,000	-
To Parks	(1,696,841)		(1,696,841)
<b>Total Net Revenue</b>	<b>465,281</b>	<b>200,000</b>	<b>665,281</b>
<b>Expenditures</b>			
<b>Compensation</b>			
010 & 011-Full Time Salaries			-
050-Part Time Temp Salaries	213,661		213,661
059-Full Time Temp			-
018 & 019-OT & Holiday	10		10
060-Benefits	18,604		18,604
<b>Total Compensation</b>	<b>232,275</b>	<b>-</b>	<b>232,275</b>
<b>Non-Compensation Expenses</b>			
020-Current Expenses	17,575		17,575
022-Rents & Leases			0
023-Utilities			0
024-Maintenance (non bldg & grds)			0
027 DoIT	4,777		4,777
029,049-Trsf Agy/Other			0
030-Equipment			0
039-Telecommunication	3,271		3,271
042-Additional Fringe Benefits			0
044-Debt Services		137,508	137,508
047-Maintenance (Own forces)	336		336
048-Maintenance (Contract B&G)	5,000		5,000
069-Promotion & Marketing			0
066,070,-Travel & Training			0
102,103-Contracts Prog/Ops Svcs	66,518		66,518
Total Non-Compensation Expenses	97,477	137,508	234,985
<b>Total Expenditures</b>	<b>329,752</b>	<b>137,508</b>	<b>467,260</b>
<b>Total Revenues Over(Under)Expenditures</b>	<b>135,529</b>	<b>62,492</b>	<b>198,021</b>
<b>Encumbrances</b>	<b>288,203</b>		<b>288,203</b>
<b>Total Closeout Transfers of Available Appropriations</b>			
<b>Ending Balance</b>	<b>-</b>	<b>205,562</b>	<b>205,562</b>

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF NATURAL AND CULTURAL RESOURCES  
DIVISION OF PARKS AND RECREATION  
CANNON MOUNTAIN FUNDS - PROFIT AND LOSS STATEMENTS - FY 2018

	Operations (3703)			Retail Operations (3704)							Capital (3705)	
	Winter	Summer	Total Operations	Store Retail	Ski School	Peabody	Profile Store	Tramway	Transfers & Adjustments	Total Concessions	Total Cannon	Total
<b>Beginning Fund Balance</b>			<b>244,190</b>							-	<b>244,190</b>	<b>(425,907)</b>
<b>Revenue</b>												
<b>Operating Revenue</b>												
Admissions/Operations	2,658,867	1,518,061	4,176,928							-	4,176,928	
Camping			-							-	-	
Season Passes	1,957,594		1,957,594							-	1,957,594	
Commission Sales			-							-	-	
Sunapee Lease			-							-	-	623,586
Other Fees and Adjustments *	155,951	91,325	247,276							-	247,276	
<b>Transfers</b>												
Transfer from Retail	376,987		376,987						(376,987)	(376,987)	-	
Transfer Fish & Game			-							-	-	
Transfer to/from Cannon Ops			-							-	-	
Transfer to Parks			-							-	-	
<b>Retail</b>												
Sales			-	415,402	587,914	356,797	42,268	319,170	1,581	1,723,132	1,723,132	
Less Purchases			-	(179,179)		(255,568)	(12)	(179,449)		(614,209)	(614,209)	
<b>Total Net Revenue</b>	<b>5,149,398</b>	<b>1,609,386</b>	<b>6,758,784</b>	<b>236,223</b>	<b>587,914</b>	<b>101,229</b>	<b>42,256</b>	<b>139,721</b>	<b>(375,406)</b>	<b>731,937</b>	<b>7,490,721</b>	<b>623,586</b>
<b>Expenditures</b>												
<b>Compensation</b>												
010&011-Full Time Salaries	609,272	176,145	785,418							-	785,418	
050-Part Time Temp Salaries	901,515	294,249	1,195,764	123,433	230,340	23,050	12,768	73,416		463,007	1,658,772	
059-Full Time Temp Salaries	192,042	76,989	269,030	45,077	31,243					76,319	345,349	
018 & 019-OT & Holiday	82,878	23,935	106,812	3,376	6,251	58	19	806		10,510	117,323	
060-Benefits	568,054	236,677	804,731	28,368	26,192	1,768	935	25,755		83,018	887,750	
Total Compensation	2,353,761	807,995	3,161,756	200,254	294,025	24,876	13,722	99,977	-	632,855	3,794,611	
<b>Non-Compensation Expenses</b>												
020-Current Expenses	404,438	104,986	509,424	19,180	33,913	3,542	300	4,077		61,012	570,436	
022-Rents & Leases	642,945	16,619	659,564		468					468	660,032	
023-Utilities	770,944	99,997	870,941	10,828	7,245			48		18,121	889,062	
024-Maintenance (Non bldg & Grds)	143,620	6,642	150,262	515	85					600	150,862	
026-Organization Dues	16,291	15,485	31,776		40					40	31,816	
027 DoiT	62,794	87,912	150,706							-	150,706	
029,049-Trsf Agy/Other	-	26,973	26,973							-	26,973	
030-Equipment	41,706	12,021	53,728	5,930		1,748		2,622		10,300	64,028	
039-Telecommunications	10,089	17,011	27,100							-	27,100	
042-Additional Fringe Benefits	24,819	34,746	59,565		6,832					6,832	66,397	
044-Debt Service Other Agencies	66,949		66,949							-	66,949	
047-Maintenance (Own Forces)	18,980	26,247	45,227	581	657			134		1,372	46,599	541,654
048-Maintenance (Contract B&G)			-							-	-	
061-Umemployment Comp	1,519	1,593	3,112							-	3,112	
062-Workers Comp	298,478		298,478		(6,666)					(6,666)	291,812	
069-Promotion & Marketing	55,873	279,733	335,606							-	335,606	
066,070,080-Travel & Training	915	7,177	8,092	360	768	698				1,826	9,918	
102,103-Contract Prog/Ops Svcs	87,570.67	33,276	120,846	221	12,282			1689.4		14,192	135,039	
Total Non-Compensation Expenses	2,647,932	770,417	3,418,349	37,616	55,623	5,988	300	8,570	-	108,097	3,526,446	541,654
<b>Total Expenditures</b>	<b>5,001,693</b>	<b>1,578,412</b>	<b>6,580,105</b>	<b>237,870</b>	<b>349,649</b>	<b>30,864</b>	<b>14,022</b>	<b>108,548</b>	<b>-</b>	<b>740,953</b>	<b>7,321,057</b>	<b>541,654</b>
<b>Total Revenues Over(Under)Expenditures</b>	<b>147,705</b>	<b>30,975</b>	<b>178,680</b>	<b>(1,647)</b>	<b>238,266</b>	<b>70,365</b>	<b>28,234</b>	<b>31,173</b>	<b>(375,406)</b>	<b>(9,016)</b>	<b>169,665</b>	<b>81,932</b>
<b>Year End Budget Adjustments **</b>												
<b>Encumbered Appropriations Bal Fwd from FY17</b>			130,794								130,794	
<b>Encumbered Obligations at Year End - FY 2018</b>			(66,824)								(66,824)	
<b>Total Adjusted Net Income</b>											<b>233,636</b>	<b>81,932</b>
											<b>Ending Fund Balance FY 2018</b>	<b>477,826</b>
												<b>(343,975)</b>

\* Includes \$61k of Communication Tower Lease Revenue

\*\* Reflects reconciliation of net difference between Appropriation and Estimated Revenue Budgets

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF NATURAL AND CULTURAL RESOURCES  
DIVISION OF PARKS AND RECREATION  
MOUNTAIN WASHINGTON STATE PARK  
PROFIT AND LOSS STATEMENTS - FY2018

	MOUNT WASHINGTON STATE PARK				
	(POWER-01)	(RETAIL-02)	(OPER-03)	(COMM-04)	TOTAL
	OPER	RETAIL	OPER	OPER	TOTAL
<b>Beginning Balance</b>					<b>285,742</b>
<b>Revenue</b>					
<b>Operating Revenue</b>					
Power	217,593				217,593
Operations			104,540		104,540
Communications				460,103	460,103
Other					-
<b>Retail</b>					
Sales		1,169,799			1,169,799
Less Purchases		(392,026)			(392,026)
<b>Total Net Revenue</b>	<b>217,593</b>	<b>777,773</b>	<b>104,540</b>	<b>460,103</b>	<b>1,560,010</b>
<b>Expenditures</b>					
<b>Compensation</b>					
010 & 011-Full Time Salaries					-
050-Part Time Temp Salaries	6,618	118,592	92,561		217,771
059-Full Time Temp		113,488	160,381		273,869
018 & 019-OT & Holiday		10,322	11,560		21,882
060-Benefits	506	62,602	78,120		141,229
Total Compensation	7,124	305,004	342,622	-	654,750
<b>Non-Compensation Expenses</b>					
020-Current Expenses	4,959	23,846	30,220		59,025
022-Rents & Leases		522	24,090		24,612
023-Utilities	129,241	1,002			130,243
024-Maintenance (non bldg & grds)		131	510		641
030-Equipment	13,973		635		14,608
033-Land Acquisition				212,358	212,358
039-Telecommunication		210	7,338		7,547
044-Debt Services			113,751		113,751
047-Maintenance (Own forces)		736	14,062		14,798
048-Maintenance (Contract B&G)	193	2,158	70,305		72,656
066,070, 080-Travel & Training	550	294	405		1,250
102,103-Contracts Prog/Ops Svcs		2,980	8,493		11,474
Total Non-Compensation Expenses	148,916	31,879	269,809	212,358	662,964
<b>Total Expenditures</b>	<b>156,040</b>	<b>336,884</b>	<b>612,431</b>	<b>212,358</b>	<b>1,317,714</b>
<b>Total Revenues Over(Under)Expenditures</b>	<b>61,553</b>	<b>440,889</b>	<b>(507,891)</b>	<b>247,745</b>	<b>242,295</b>
<b>Encumbrances</b>	-	-	-	-	<b>22,077</b>
<b>Total Closeout Transfers of Available Appropriations</b>	-	-	-	-	
<b>Ending Balance</b>	-	-	-	-	<b>550,114</b>

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF NATURAL AND CULTURAL RESOURCES  
STATE LAND RESERVATION SYSTEM CAPITAL BUDGET APPROPRIATIONS  
FISCAL YEAR 2018

Acct Unit	Description	CAPITAL AUTHORIZATION		FISCAL YEAR 2018				
		Authorized Appropriation	Authorization	Remaining Appropriation from Prior FY	Expenditures	Encumbrances	Lapses*	Ending Available**
<b>Fiscal 2010-2011 Biennium</b>								
17860000	Mittersill Expansion	1,532,500	Ch 145:1-X-C, Laws of 2009	132,728	132,650	-	-	78
	<b>Total FY 2010-2011 Capital Projects</b>	<b>1,532,500</b>		<b>132,728</b>	<b>132,650</b>	<b>-</b>	<b>-</b>	<b>78</b>

<b>Fiscal 2012-2013 Biennium</b>								
09890000	Fire Tower Maintenance	170,000	Ch 253:1-XII-A, Laws of 2011	51,874	-	51,874	-	-
	<b>Total FY 2012-2013 Capital Projects</b>	<b>170,000</b>		<b>51,874</b>	<b>-</b>	<b>51,874</b>	<b>-</b>	<b>-</b>

<b>Fiscal 2014-2015 Biennium</b>								
79580000	State Park Improvements	1,300,000	Ch 195:XIII-A, Laws of 2013	134,508	22,814	31,374	-	80,320
79720000	Fire Tower Repairs	360,000	Ch 195:XIII-F, Laws of 2013	40,893	10,407	30,486	-	-
	<b>Total FY 2014-2015 Capital Projects</b>	<b>1,660,000</b>		<b>175,400</b>	<b>33,221</b>	<b>61,860</b>	<b>-</b>	<b>80,320</b>

<b>Fiscal 2016-2017 Biennium</b>								
52840000	Roofing and Repair	1,185,000	Ch 220:1-XIII-A, Laws of 2015	408,245	330,618	29,803	-	47,824
52850000	Fire Tower Repairs	290,000	Ch 220:1-XIII-B, Laws of 2015	99,528	1,952	97,420	-	156
52860000	Toilet Buildings	2,000,000	Ch 220:1-XIII-C, Laws of 2015	1,882,386	1,300,308	118,478	-	463,600
52880000	Franconia Notch	250,000	Ch 220:1-XIII-E, Laws of 2015	220,000	150,553	69,447	-	-
52890000	North Country Resource Center	200,000	Ch 220:1-XIII-F, Laws of 2015	42,377	42,377	-	-	-
52920000	Livermore Falls	250,000	Ch 220:1-XIII-I, Laws of 2015	25,000	-	25,000	-	-
	<b>Total FY 2016-2017 Capital Projects</b>	<b>4,175,000</b>		<b>2,677,536</b>	<b>1,825,808</b>	<b>340,148</b>	<b>-</b>	<b>511,580</b>

<b>Fiscal 2018-2019 Biennium</b>								
16890000	Jenness Beach Bathhouse	543,160	Ch 228:15-XI, Laws of 2017	543,160	-	-	-	543,160
17070000	Jenness Beach Bathhouse	656,840	Ch 228:1-XVIII-G, Laws of 2017	656,840	-	-	-	656,840
17180000	Communication Console Replacement	420,000	Ch 228:1-XVIII-A, Laws of 2017	420,000	-	420,000	-	-
17190000	Roofing and Repair	1,400,000	Ch 228:1-XVIII-B, Laws of 2017	1,400,000	237,677	70,619	-	1,091,704
17210000	Dams and Retaining Walls	985,000	Ch 228:1-XVIII-C, Laws of 2017	985,000	38,254	53,612	-	893,134
17220000	Restoration of Historic Sites	335,000	Ch 228:1-XVIII-D, Laws of 2017	335,000	251,042	8,483	-	75,475
17230000	Fire Tower Repairs	580,000	Ch 228:1-XVIII-E, Laws of 2017	580,000	1,146	31,129	-	547,725
38900000	Mt Washington Communication Tower Study	200,000	Ch 228:1-XVIII-F, Laws of 2017	200,000	28,980	31,025	-	139,995
	<b>Total FY 2018-2019 Capital Projects</b>	<b>5,120,000</b>		<b>5,120,000</b>	<b>557,099</b>	<b>614,867</b>	<b>-</b>	<b>3,948,034</b>

<b>Cannon Mt Authorizations</b>								
31320000	Cannon Mt Capital Improvement Fund - FY18	750,000	RSA 12-A:29-B	363,773	687,563	215,736	-	210,475

	<b>Grand Total</b>	<b>13,407,500</b>		<b>8,521,312</b>	<b>3,236,341</b>	<b>1,284,485</b>	<b>-</b>	<b>4,750,486</b>
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\* Lapsed amounts reflect unexpended funds that were returned to the General Fund at the end of the fiscal Biennium if not authorized to be brought forward into new Biennium

\*\* Ending Available reflects unexpended dollars that remain available from original spending authorization and may be carried forward from prior biennium to be expended

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF NATURAL AND CULTURAL RESOURCES  
CANNON MOUNTAIN CAPITAL IMPROVEMENT FUND  
JUNE 30, 2018

Year	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
<b>Beginning Balance</b>	-	150,000	169,876	267,950	131,841	(17,729)	(109,179)	(222,761)	(322,009)	(415,819)	(495,206)	(429,396)
<b>Revenue</b>												
Base Payment (Inflation Adjusted)	150,000	153,150	158,357	162,791	166,210	170,864	177,084	183,210	189,805	194,702	194,897	200,159
Variable Payment (% of Sales)	-	118,632	192,791	289,312	264,308	313,143	272,391	303,701	278,372	284,242	371,856	362,048
Interest	-	17,011	12,037	3,556	495	-	-	-	-	-	-	-
Sale of Items	-	-	3,806	2,982	-	1,232	4,444	10,017	2,434	2,288	-	2,814
<b>Total Revenues</b>	150,000	288,793	366,991	458,641	431,013	485,239	453,919	496,928	470,611	481,232	566,753	565,021
<b>Debt Service</b>												
Principal Payment	-	-	-	333,333	333,333	333,333	333,333	365,541	365,541	365,541	365,541	343,741
Interest Payment	-	268,917	268,917	261,417	247,250	233,917	220,583	230,635	198,880	195,078	135,402	125,298
Indirect Costs	-	-	-	-	-	9,439	13,585	-	-	-	-	-
<b>Total Debt Service Expenditures</b>	-	268,917	268,917	594,750	580,583	576,689	567,501	596,176	564,421	560,619	500,943	469,039
<b>Current Year Excess / (Shortfall)</b>	150,000	19,876	98,074	(136,109)	(149,570)	(91,450)	(113,582)	(99,248)	(93,810)	(79,387)	65,810	95,982
<b>Transfers from Cannon Operations</b>												
<b>Cumulative Ending Balance</b>	150,000	169,876	267,950	131,841	(17,729)	(109,179)	(222,761)	(322,009)	(415,819)	(495,206)	(429,396)	(333,414)

**Bonding Activity Summary**

<b>Beginning Principal</b>	-	6,000,000	6,000,000	6,000,000	5,666,667	5,333,334	5,000,001	5,203,469	4,837,928	4,495,208	4,129,667	3,821,292
<b>Less: Principal Payments</b>	-	-	-	333,333	333,333	333,333	333,333	365,541	365,541	365,541	365,541	343,741
<b>Add: Principal Borrowed (New Bonding)**</b>	6,000,000						536,801					
<b>Add: Bond Refunding Adjustments</b>	-							22,821			57,166	1,229
<b>Ending Outstanding Principal Debt</b>	6,000,000	6,000,000	6,000,000	5,666,667	5,333,334	5,000,001	5,203,469	4,837,928	4,495,208	4,129,667	3,821,292	3,478,781
<b>Available to Borrow from Fund</b>	6,000,000	-	-	333,333	666,666	999,999	796,531	1,162,072	1,504,792	1,870,333	2,178,708	2,521,219

\* Cannon Mountain Capital Improvement Fund Authorization is established per Chapter 134:13, Laws of 1998

\*\* Amount in 2018 reflects approved capital appropriations for fiscal year 2018 not yet bonded.

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF NATURAL AND CULTURAL RESOURCES  
CANNON MOUNTAIN CAPITAL IMPROVEMENT FUND  
JUNE 30, 2018

Year	2011	2012	2013	2014	2015	2016	2017	2018
<b>Beginning Balance</b>	(333,414)	(243,317)	(235,207)	(312,371)	(327,226)	(332,614)	(302,213)	(425,906)
<b>Revenue</b>								
Base Payment (Inflation Adjusted)	203,161	209,256	212,813	216,005	217,733	219,257	223,861	228,562
Variable Payment (% of Sales)	361,868	411,559	289,467	399,394	420,260	431,277	293,596	395,024
Interest	-	-	-	-	-	-	-	-
Sale of Items	528	-	-	-	-	-	-	-
<b>Total Revenues</b>	565,557	620,815	502,280	615,399	637,993	650,534	517,457	623,586
<b>Debt Service</b>								
Principal Payment	351,557	450,826	475,678	481,764	495,780	479,614	502,970	401,649
Interest Payment	123,903	161,879	166,680	148,490	147,601	140,519	138,180	140,005
Indirect Costs	-	-	-	-	-	-	-	-
<b>Total Debt Service Expenditures</b>	475,460	612,705	642,357	630,254	643,381	620,133	641,150	541,654
<b>Current Year Excess / (Shortfall)</b>	90,097	8,110	(140,077)	(14,855)	(5,388)	30,401	(123,693)	81,932
<b>Transfers from Cannon Operations</b>			62,913					
<b>Cumulative Ending Balance</b>	(243,317)	(235,207)	(312,371)	(327,226)	(332,614)	(302,213)	(425,906)	(343,974)

**Bonding Activity Summary**

<b>Beginning Principal</b>	<b>3,478,781</b>	<b>4,175,016</b>	<b>4,203,055</b>	<b>3,727,377</b>	<b>3,734,738</b>	<b>3,495,553</b>	<b>3,015,939</b>	<b>3,309,811</b>
Less: Principal Payments	351,557	450,827	475,678	481,764	495,780	479,614	502,970	401,649
Add: Principal Borrowed (New Bonding)**	1,080,000	478,866		489,125	260,325		1,215,210	750,000
Add: Bond Refunding Adjustments	(32,208)				(3,730)		(418,368)	-
<b>Ending Outstanding Principal Debt</b>	<b>4,175,016</b>	<b>4,203,055</b>	<b>3,727,377</b>	<b>3,734,738</b>	<b>3,495,553</b>	<b>3,015,939</b>	<b>3,309,811</b>	<b>3,658,162</b>
<b>Available to Borrow from Fund</b>	<b>1,824,984</b>	<b>1,796,945</b>	<b>2,272,623</b>	<b>2,265,262</b>	<b>2,504,447</b>	<b>2,984,061</b>	<b>2,690,189</b>	<b>2,341,838</b>

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF RESOURCES AND ECONOMIC DEVELOPMENT  
DEBT SERVICE SCHEDULE TO MATURITY  
JUNE 30, 2018

FY	Park Fund			Hampton Beach Capital Improvement Fund			Mount Washington		
	010-035-3720000-044			010-035-73010000-044			010-035-37420000-044		
	Prin	Int	Total	Prin	Int	Total	Prin	Int	Total
2018	15,470.72	-	15,470.72	99,370.17	38,138.29	137,508.46	96,557.00	17,193.74	113,750.74
2019	24,519.29	2,518.54	27,037.83	179,549.55	32,156.38	211,705.93	118,575.13	25,447.90	144,023.03
2020	24,311.09	1,526.74	25,837.83	132,287.32	24,298.79	156,586.11	98,370.50	19,633.75	118,004.25
2021	24,125.16	512.65	24,637.81	60,958.78	19,632.14	80,590.92	23,627.29	17,092.17	40,719.46
2022			-	56,868.57	17,989.80	74,858.37	50,665.91	16,233.49	66,899.40
2023			-	52,949.11	15,146.36	68,095.47	50,041.57	13,631.06	63,672.63
2024			-	51,391.07	12,561.72	63,952.79	48,702.64	11,183.08	59,885.72
2025			-	51,756.24	9,992.16	61,748.40	49,026.06	8,747.76	57,773.82
2026			-	63,758.04	7,404.36	71,162.40	55,136.90	6,403.16	61,540.06
2027			-	49,394.83	4,216.46	53,611.29	42,715.83	3,646.32	46,362.15
2028			-	34,934.24	1,746.72	36,680.96	30,210.55	1,510.52	31,721.07
2029			-			-			-
2030			-			-			-
2031			-			-			-
2032			-			-			-
2033			-			-			-
2034			-			-			-
2035			-			-			-
2036			-			-			-
2037			-			-			-
2038			-			-			-
<b>Total</b>	<b>88,426.26</b>	<b>4,557.93</b>	<b>92,984.19</b>	<b>833,217.92</b>	<b>183,283.18</b>	<b>1,016,501.10</b>	<b>663,629.38</b>	<b>140,722.95</b>	<b>804,352.33</b>

Source: NH Dept of Treasury

Debt Service Schedule FY 18

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF RESOURCES AND ECONOMIC DEVELOPMENT  
DEBT SERVICE SCHEDULE TO MATURITY  
JUNE 30, 2018

FY	Cannon Mountain - Operating			Cannon Mountain - Capital			Total		
	010-035-37030000-044			010-035-37050000-044			Total		
	Prin	Int	Total	Prin	Int	Total	Prin	Int	Total
2018	50,967.32	15,981.51	66,948.83	401,649.19	140,004.81	541,654.00	664,014.40	211,318.35	875,332.75
2019	58,894.58	13,824.08	72,718.66	404,148.89	123,088.85	527,237.74	785,687.44	197,035.75	982,723.19
2020	46,828.97	11,017.04	57,846.01	245,814.51	108,187.98	354,002.49	547,612.39	164,664.30	712,276.69
2021	48,757.72	8,975.99	57,733.71	221,405.20	96,037.68	317,442.88	378,874.15	142,250.63	521,124.78
2022	24,670.41	7,804.24	32,474.65	205,049.68	86,698.89	291,748.57	337,254.57	128,726.42	465,980.99
2023	22,970.12	6,570.72	29,540.84	178,050.53	77,340.22	255,390.75	304,011.33	112,688.36	416,699.69
2024	22,294.22	5,449.46	27,743.68	175,541.30	69,032.21	244,573.51	297,929.23	98,226.47	396,155.70
2025	22,452.63	4,334.76	26,787.39	174,196.83	60,986.09	235,182.92	297,431.76	84,060.77	381,492.53
2026	27,659.19	3,212.12	30,871.31	199,027.94	52,903.68	251,931.62	345,582.07	69,923.32	415,505.39
2027	21,428.22	1,829.16	23,257.38	164,250.84	44,036.78	208,287.62	277,789.72	53,728.72	331,518.44
2028	15,155.00	757.74	15,912.74	161,828.19	36,811.52	198,639.71	242,127.98	40,826.50	282,954.48
2029			-	155,463.89	29,663.42	185,127.31	155,463.89	29,663.42	185,127.31
2030			-	156,463.89	22,693.06	179,156.95	156,463.89	22,693.06	179,156.95
2031			-	114,239.98	16,600.10	130,840.08			-
2032			-	93,978.30	12,412.01	106,390.31			-
2033			-	95,978.30	9,034.40	105,012.70			-
2034			-	58,978.30	5,516.10	64,494.40			-
2035			-	58,978.34	3,417.10	62,395.44			-
2036			-	48,566.31	1,578.43	50,144.74			-
2037			-			-			-
2038			-			-	-	-	-
<b>Total</b>	<b>362,078.38</b>	<b>79,756.82</b>	<b>441,835.20</b>	<b>3,313,610.41</b>	<b>996,043.33</b>	<b>4,309,653.74</b>	<b>4,790,242.82</b>	<b>1,355,806.07</b>	<b>6,146,048.89</b>

Source: NH Dept of Treasury

Debt Service Schedule FY 18

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF NATURAL AND CULTURAL RESOURCES  
DIVISION OF PARKS AND RECREATION  
BUREAU OF TRAILS SUMMARY

Description	FY 2018							Total
	Admin 3414	Mnt 3558	Acquisition 3562	Snow		Wheeled		
				Equip 3484	Grant 3556	Grant 3486	Equip 3488	
<b>Beginning Balance</b>	93,503	128,470	123,525	430,559	1,970,512	677,840	293,939	3,718,348
<b>Additions</b>								
<b>Revenues</b>								
Fees	318,116	262,630	60,945	289,960	2,122,603	436,539	146,150	3,636,942
Unrefunded Gas Tax	848,318	-	-	-	-	-	-	848,318
Transfer from Service Parks	41,293	-	932,082	-	-	(643,568)	(288,514)	41,293
<b>Total Additions</b>	<b>1,207,728</b>	<b>262,630</b>	<b>993,027</b>	<b>289,960</b>	<b>2,122,603</b>	<b>(207,029)</b>	<b>(142,364)</b>	<b>4,526,554</b>
<b>Decreases</b>								
<b>Expenditures</b>								
<b>Compensation</b>								
010 & 011-Full Time Salaries	651,811	-	-	-	-	-	-	651,811
018 & 019-OT & Holiday	-	775	-	-	-	-	-	775
050-Part Time Temp Salaries	-	3,975	3,994	-	-	-	-	7,969
060-Benefits	391,043	304	306	-	-	-	-	391,653
<b>Total Compensation</b>	<b>1,042,854</b>	<b>5,055</b>	<b>4,299</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,052,208</b>
<b>Non-Compensation Expenses</b>								
020-Current Expenses	249	120,660	18,413	-	8,576	-	-	147,898
022-Rents & Leases	650	34,351	15,681	-	-	-	-	50,681
023-Utilities	488	5,874	-	-	-	-	-	6,362
024-Maintenance(Non bldg)	-	16,703	-	-	-	-	-	16,703
026-Organization Dues	800	-	-	-	-	-	-	800
027-Transfers to DoIT	17,297	-	-	-	-	-	-	17,297
029 & 049-Transfers	-	-	-	-	-	-	-	-
030-Equipment	-	2,485	-	-	-	-	-	2,485
033-Land Acquisition	-	-	-	-	-	-	-	-
039-Telecommunications	1,000	-	-	-	-	-	-	1,000
042-Post Retirement Benefits	39,474	-	-	-	-	-	-	39,474
047-Maintenance (Own forces)	-	11,881	-	-	-	-	-	11,881
048-Maintenance (Contract B&G)	-	731	-	-	-	-	-	731
072 & 075-Grants	-	-	-	28,339	1,623,502	272,502	27,274	1,951,617
070 & 080-Travel	1,785	-	-	-	-	-	-	1,785
<b>Total Non-Compensation Expenses</b>	<b>61,742</b>	<b>192,685</b>	<b>34,093</b>	<b>28,339</b>	<b>1,632,078</b>	<b>272,502</b>	<b>27,274</b>	<b>2,248,713</b>
<b>Total Expenditures</b>	<b>1,104,596</b>	<b>197,739</b>	<b>38,392</b>	<b>28,339</b>	<b>1,632,078</b>	<b>272,502</b>	<b>27,274</b>	<b>3,300,921</b>
<b>Encumbrances</b>	<b>451</b>	<b>56,690</b>	<b>2,000</b>	<b>-</b>	<b>329,927</b>	<b>70,901</b>	<b>3,269</b>	<b>463,238</b>
<b>Total Expenditures</b>	<b>1,105,047</b>	<b>254,429</b>	<b>40,392</b>	<b>28,339</b>	<b>1,962,006</b>	<b>343,402</b>	<b>30,544</b>	<b>3,764,159</b>
<b>YE Closeout Transfers</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Ending Balance</b>	<b>196,183</b>	<b>136,670</b>	<b>1,076,160</b>	<b>692,181</b>	<b>2,131,109</b>	<b>127,409</b>	<b>121,031</b>	<b>4,480,743</b>
<b>Net Change in Fund Balance</b>								<b>762,395</b>