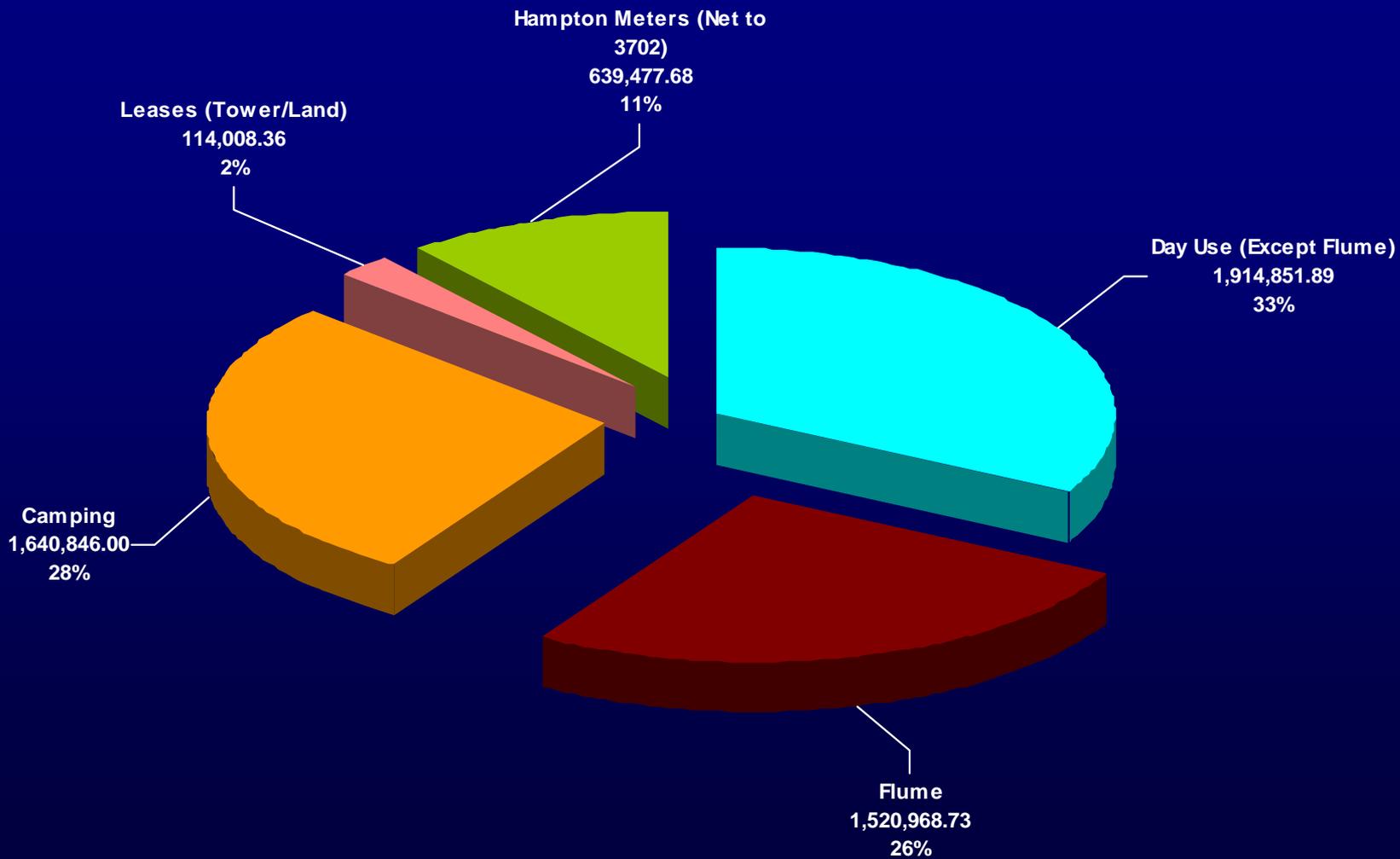


FY 2009 PARKS REVENUES



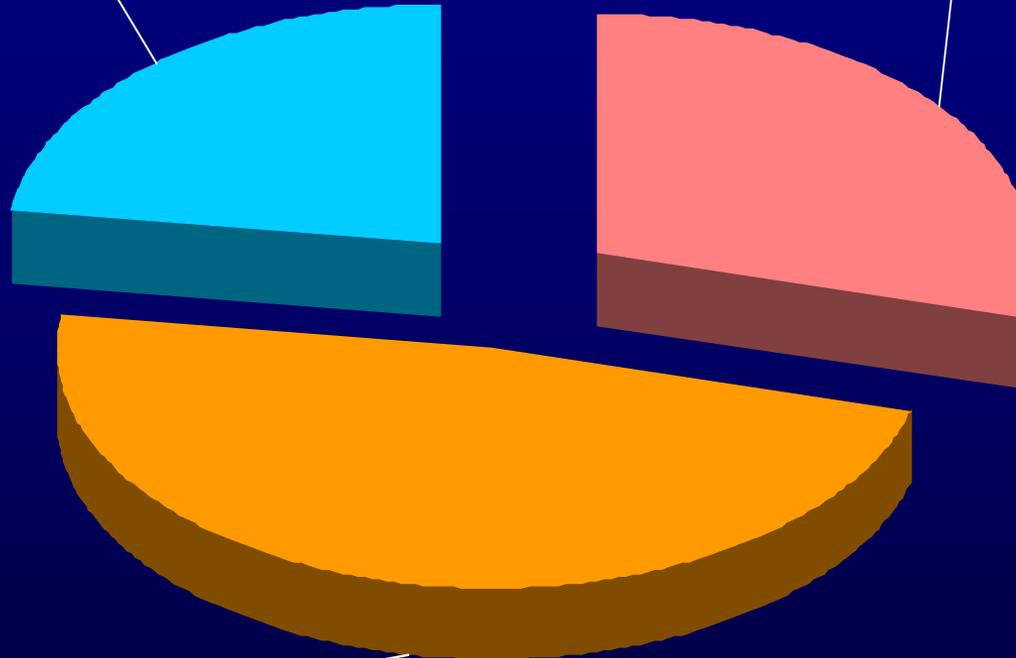
About the previous slide

- Parks earns \$5.8 - \$6.5 million annually; very weather dependent
- Total FY 2009 earnings approximately \$5.9 million
- Parks expenses may not exceed revenues otherwise will incur loss carry-forward
- Loss carry-forward consumes “first dollars” of each succeeding year’s revenues until extinguished
- Expenses have always exceeded revenues because first year of self-funding had no revenues “in the bank” to work with
- Enhancing revenues requires investment to add new amenities and activities i.e. zip lines, swimming pools, more cabins/yurts, wi-fi, cable capabilities, etc. plus staffing to support a year-round park system

FY 2009 HAMPTON METERS REVENUES/EXPENSES

Net Meters Revenue to Hampton
Capital Improvement Account
302,353.46
23%

Meters Expenses
385,535.41
29%

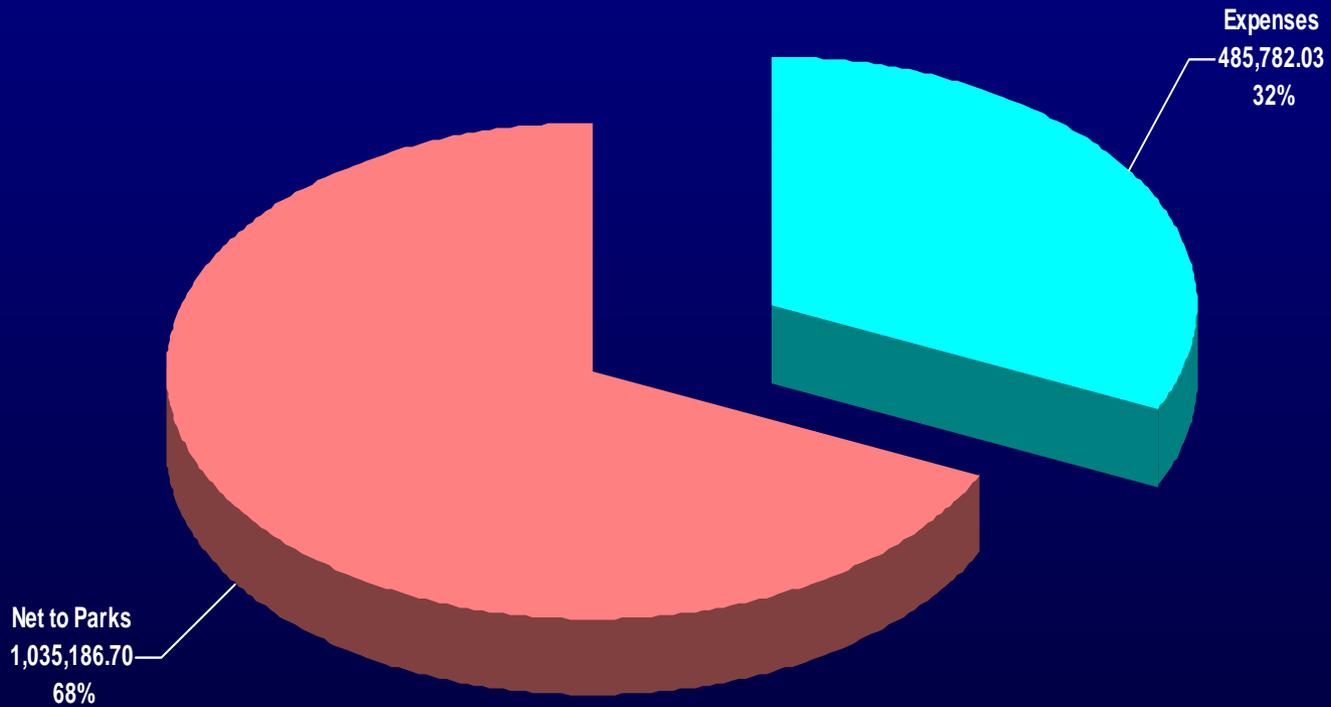


Net Meters Revenue to Parks
639,477.68
48%

About the previous slide

- Total FY 2009 earnings from Hampton Meters \$1,327,366.55
- Parks total budget for Meters capped at \$1,025,000.00; all over \$1,025,000 must be paid into Hampton Capital Improvement Account
- Parks expenses (which must be paid from \$1,025,000 capped funds) = \$385,535.41
- Therefore, earnings to the Park Fund after expenses from Meters = \$639,477.68
- Revenues credited to Capital Improvement Account = \$302,353.46
- Problem: No matter what the Division does to increase revenues at Hampton with meter program, under current legislation, it can never earn more than \$1,025,000.00. As expenses continue to increase (new meters/software/etc., maintenance, staffing, dispute resolution, etc.) the revenue to the Park Fund will continue to decrease

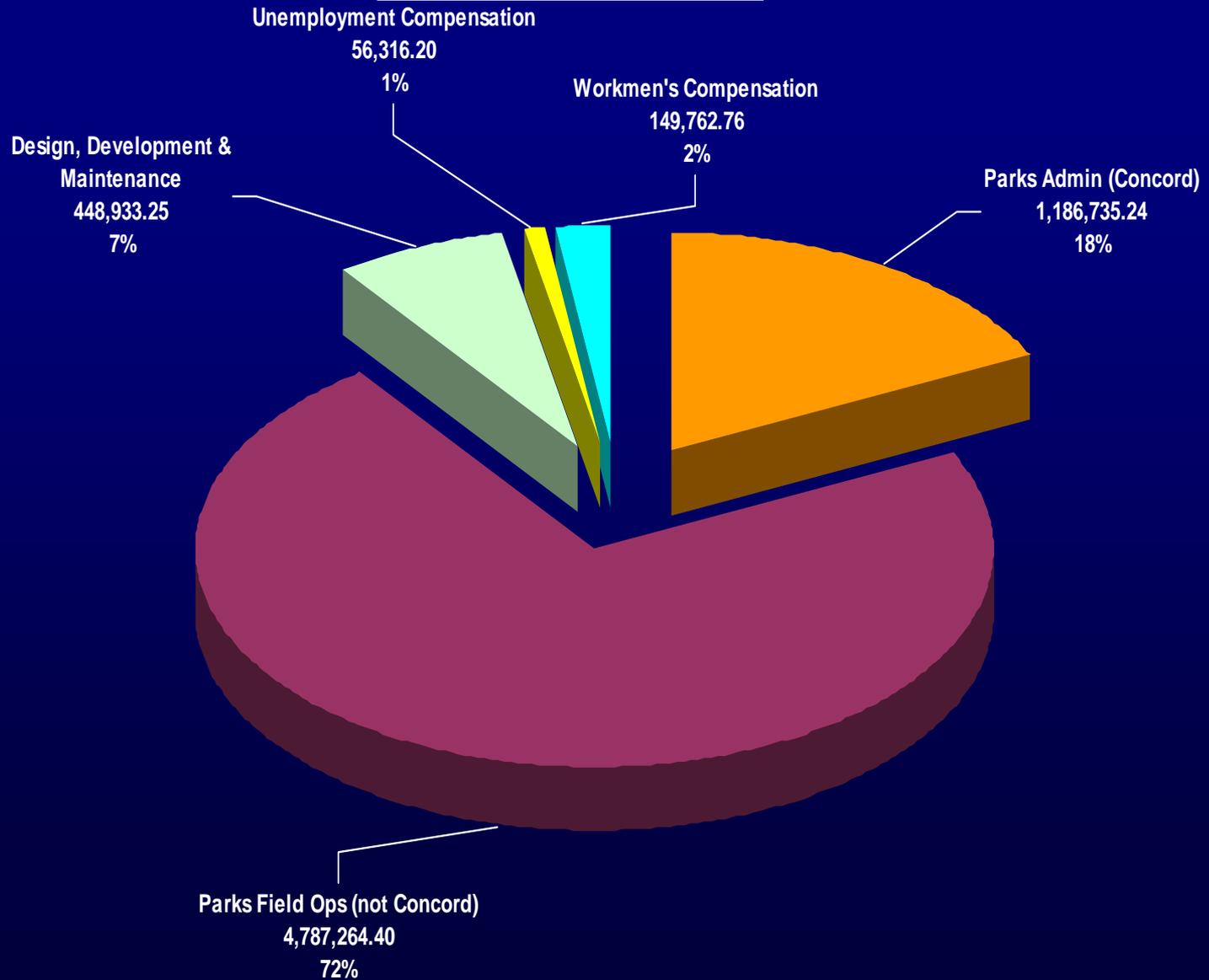
FY 2009 FLUME (TOT REVS \$1,520,968.73)



About the previous slide

- Flume shown separately because it is so important to the stability of the Park Fund and the system's ability to operationally support itself
- Revenues earned at The Flume Gorge are not capped as with Hampton Meters thus far more ability to control expenses and increase revenues to the park system as a whole
- When Day Use revenues and Flume revenues added together, they equal 59% of total Park Fund revenues

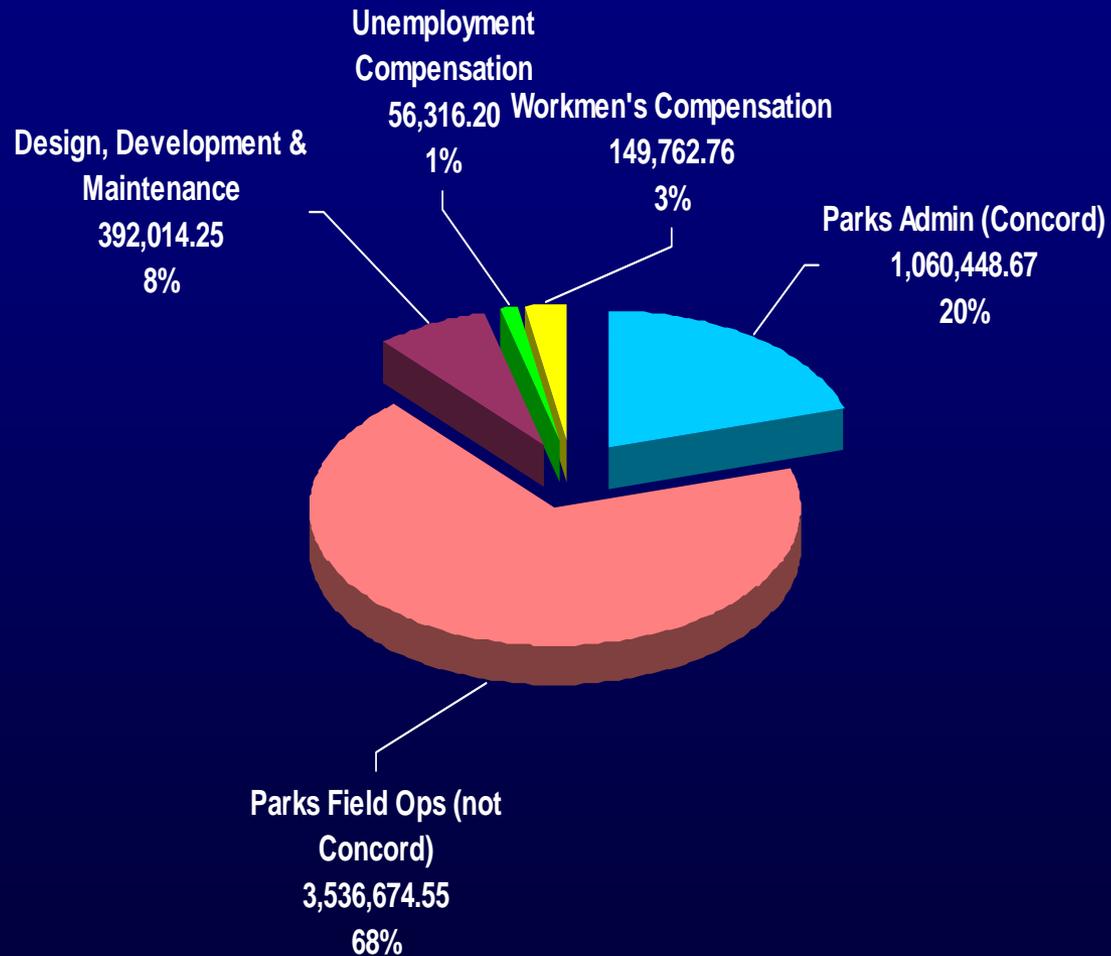
FY 2009 PARKS EXPENSES



About the previous slide

- This slide shows how revenues paid to the Park Fund are divided up among its various expense accounts
- Parks Admin (Concord) includes staff, offices, etc. of Concord Headquarters
- Parks Field Operations (not Concord) includes all field staff (permanent and seasonal), plus all operations specific to the park properties (maintenance, utilities, equipment, vehicles, supplies, travel, etc.)
- Design, Development & Maintenance (DD&M) is office under the Commissioner which provides design, development, planning, construction, maintenance, etc. to all DRED divisions.
- However, the DRED Business Office calculates that the Division of Parks & Recreation requires 53% of DD&M's resources thus the Division is charged that much of DD&M's annual budget (FY 2009 \$448,933.25) to the Park Fund.
- The rest of DD&M's budget is generally funded.
- Unemployment Comp and Workmen's Comp self-explanatory

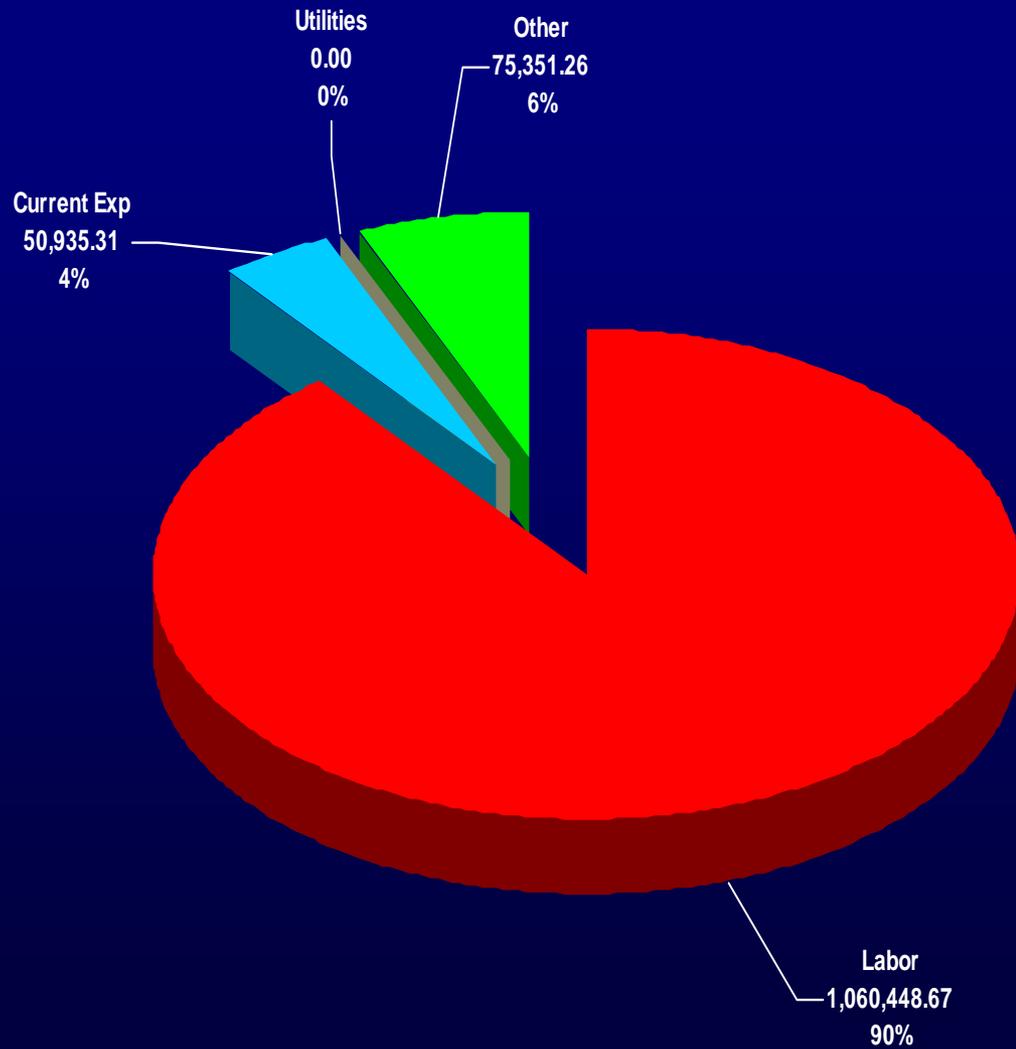
FY 2009 PARKS LABOR EXPENSES



About the previous slide

- Labor costs (full-time, part-time, benefits, holiday and overtime pay) total \$5,195,216.43 or 78% of parks total expenses
- As shown in the chart, of that total, Parks Admin (Concord) accounts for 20% of the labor budget; Parks Field Ops (not Concord) accounts for 68% of the labor budget; DD&M accounts for 8%; Unemployment and Workmen's Comp account for a combined 4%

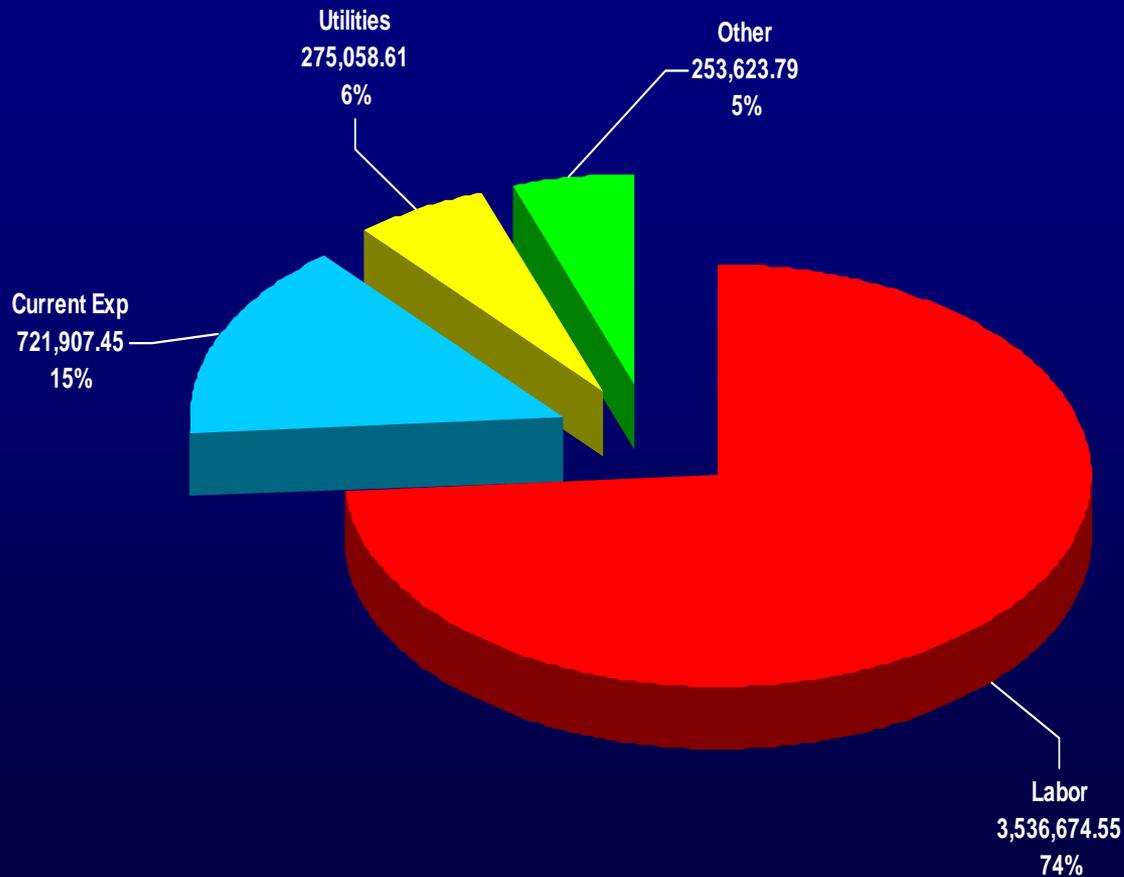
ADMINISTRATIVE EXPENSES



About the previous slide

- Total Administrative (Concord) expenses for FY 2009 = \$1,186,735.24
- Breaking down the previous chart one step further, Parks Admin (Concord) expenses are consumed 90% by labor costs
- 7 positions lost or laid-off in FY 2009

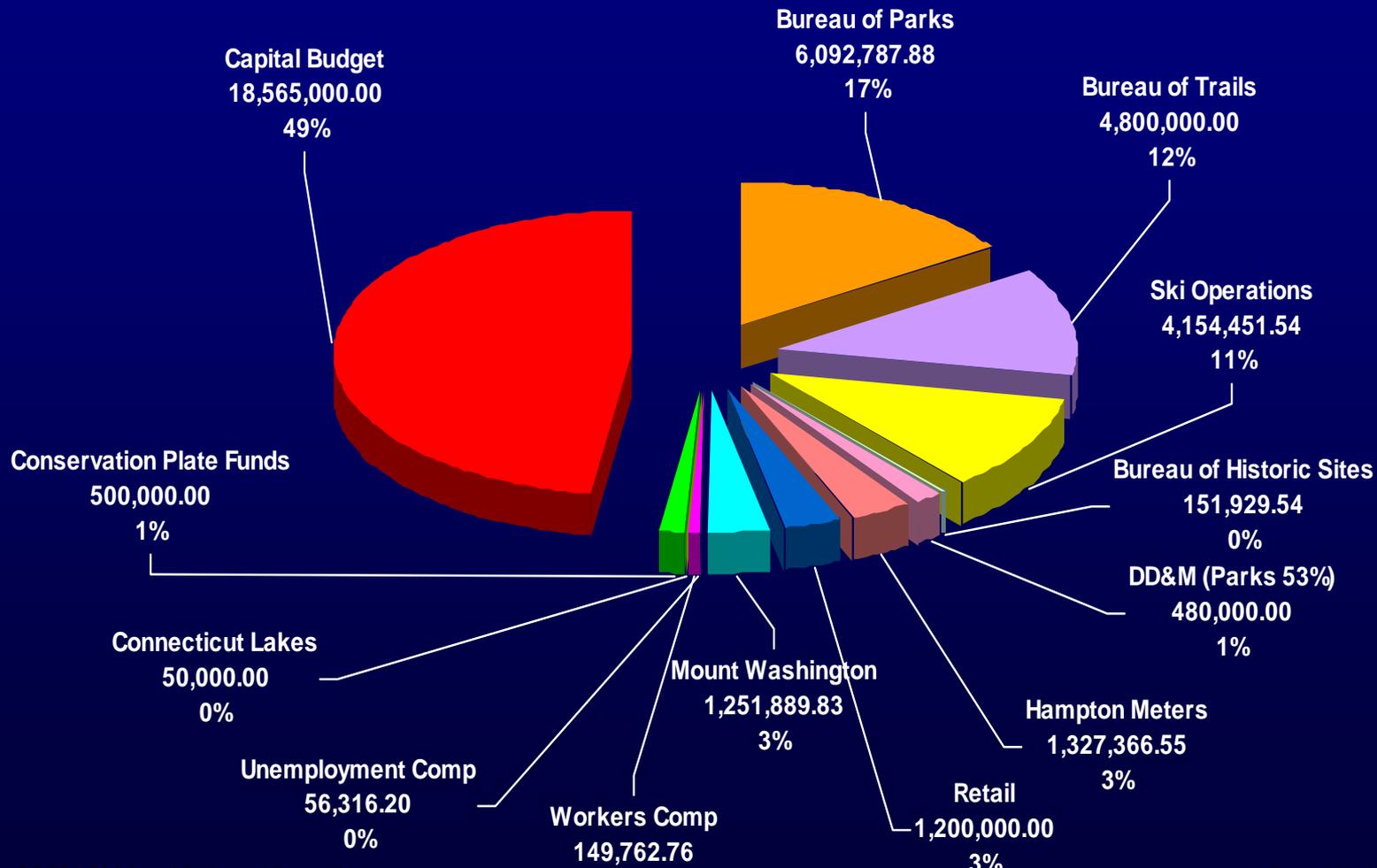
FIELD OPS (NOT CONCORD) EXPENSES



About previous slide

- Total Field Ops (not Concord) expenses FY 2009 = \$4,787,264.40
- Parks Field Operations (not Concord) total expenses are consumed 74% by labor costs (43% seasonal, 57% full-time)
- Current expense includes supplies, telephones, uniforms, trash collection, etc. etc.
- Utilities are heat/electricity/water
- Other includes debt service, travel, equipment maintenance, etc.

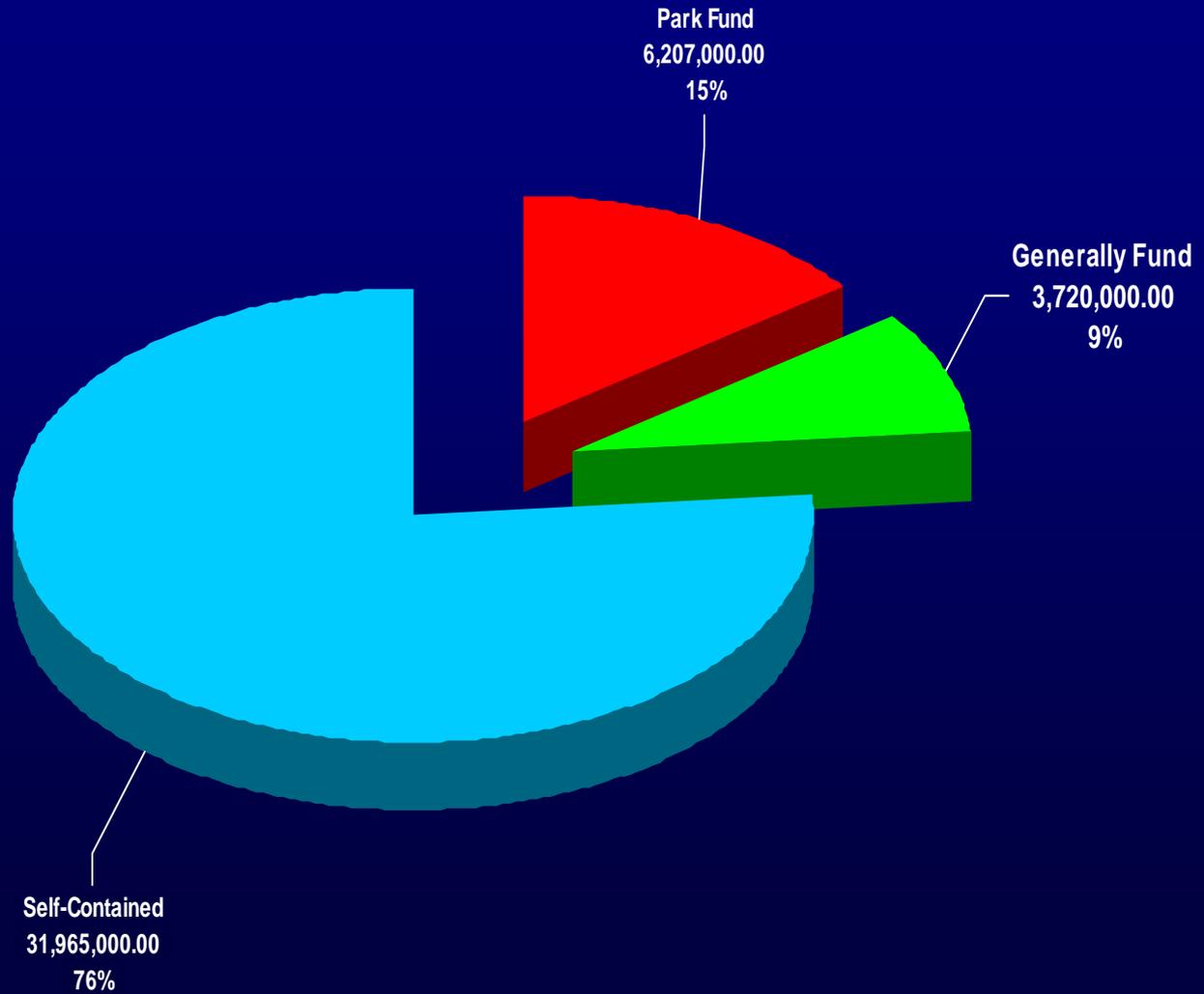
TOTAL DIVISION FINANCIAL RESPONSIBILITIES



About previous slide

- It is important to keep in perspective that while “Parks” is viewed as a unique Bureau with a \$6,000,000 +/- budget, it is part of a much larger whole that includes responsibility to varying degrees for the other bureaus, management units, offices, and programs shown above (totaling \$38,779,504.30)
- Resources including staff, equipment, and funding overlap among all these units in order to support combined outputs for the greater good of the Park System as a whole

POTENTIAL FUNDING SCENARIO



About the previous slide

- Purely Operations (Park Fund): Operating Budget plus Unemployment Comp and Workmen's Comp
- Request General Funds for: Deficit (extinguish loss carry-forward), Administration (Concord Headquarters), Historic Sites (all expenses), and Parks portion of DD&M
- Self-contained budgets include: Bureau of Trails, Ski Operations, Hampton Meters, Retail/Concessions, Mount Washington State Park, Connecticut Lakes Headwaters Stewardship and Road Maintenance, Conservation Plate (historic preservation), and the biennial Capital Budget